

West Volusia Hospital Authority
WVHA BOARD OF COMMISSIONERS BUDGET
WORKSHOP

July 18, 2019 4:00 P.M.

DeLand City Hall
120 S. Florida Avenue, DeLand, FL

AGENDA

1. Call to Order
2. Approval of Proposed Agenda
3. Citizens Comments
4. Discussion Items
 - A. Millage Rate – presentation attached
 - B. UMR 2019-2020 Budget Forecast
 - C. The House Next Door (THND) 2019-2020 Enrollment Forecast
 - D. Funding Applications and amounts requested
 - E. Emergency Medicine Professionals (EMPros)
5. Commissioner Comments
6. Adjournment

**West Volusia Hospital Authority
Initial Budget Presentation**

PROJECTION

	ANNUAL BUDGET 2019	Annualized 9/30/2019	REQUESTED ANTICIPATED 2020 1900	Funded Agencies Same As Last Year 2020	Commissioner A's Request 2020
Enrollment used for Speciality Care					
Revenue					
Ad Valorem Taxes -2020 rolled-back rate-2.0204	20,194,000.00	20,220,584.00	20,490,000.00	20,490,000.00	20,490,000.00
Investment Income	55,000.00	130,000.00	135,000.00	135,000.00	135,000.00
Rental Income	70,968.00	70,968.00	72,387.00	72,387.00	\$ 72,387.00
Other Income	0.00				
Total Revenue	20,319,968.00	20,421,552.00	20,697,387.00	20,697,387.00	20,697,387.00
Healthcare Expenditures					
Advent Hospitals	5,623,544.00	5,623,544.00	5,792,250.00	5,792,250.00	5,792,250.00
Advent Physicians	225,000.00	143,570.67	225,000.00	225,000.00	225,000.00
Northeast Florida Health Services	1,932,281.00	1,470,525.33	2,187,941.00	1,700,603.00	2,187,941.00
Specialty Care	4,375,000.00	3,241,480.00	3,833,000.00	3,600,000.00	3,833,000.00
County Medicaid Reimbursement	2,385,000.00	2,351,597.33	2,520,000.00	2,520,000.00	2,520,000.00
The House Next Door	120,000.00	89,985.33	120,000.00	120,000.00	120,000.00
The Neighborhood Center	70,000.00	70,000.00	100,000.00	70,000.00	100,000.00
Community Life Center Outreach Services	20,000.00	733.33			
Rising Against All Odds	235,000.00	156,544.00	235,000.00	235,000.00	100,000.00
Community Legal Services	76,931.00	68,846.67	86,627.00	76,931.00	86,627.00
Hispanic Health Initiatives	75,000.00	53,933.33	100,000.00	75,000.00	75,000.00
Florida Dept of Health Dental Svcs	200,000.00	200,000.00	228,000.00	200,000.00	228,000.00
Good Samaritan - Dental	30,000.00				
Good Samaritan - Medical	30,000.00				
Stewart Marchman - ARNP				-	
Stewart Marchman - Baker Act	300,000.00	300,000.00	300,000.00	300,000.00	300,000.00
Stewart Marchman - Treatment	550,000.00	550,000.00	550,000.00	550,000.00	550,000.00
Stewart Marchman - Homeless	75,336.00	75,336.00	125,000.00	75,336.00	125,000.00
Health Start Coalition - Outreach	73,500.00	51,502.67	73,500.00	73,500.00	73,500.00
Health Start Coalition - Family Services	68,859.00	68,859.00	68,859.00	68,859.00	68,859.00

	ANNUAL BUDGET 2019	Annualized 9/30/2019	REQUESTED ANTICIPATED 2020 1900	Funded Agencies Same As Last Year 2020	Commissioner A's Request 2020
New Applicants					
Emergency Medicine Professionals			252,414.00		150,000.00
SMA Medication Assisted Treatment			208,631.00		150,000.00
TNC Healthcare Navigation Program			50,000.00		50,000.00
H C R A -In County	400,000.00	225,916.00	400,000.00	400,000.00	400,000.00
H C R A	419,612.00	68,859.00	419,162.00	419,162.00	419,162.00
Other Healthcare Costs	863,412.00		300,000.00	300,000.00	300,000.00
Total Healthcare Expenditures	18,150,494.00	14,854,970.67	18,179,304.00	16,803,661.00	17,856,359.00
Other Expenditures					
Advertising	5,000.00	6,238.67	6,800.00	6,800.00	6,800.00
Annual Independent Audit	16,000.00	16,100.00	16,400.00	16,400.00	16,400.00
Building & Office Costs	6,500.00	3,929.33	6,500.00	6,500.00	6,500.00
General Accounting	68,100.00	57,745.33	68,100.00	68,100.00	68,100.00
General Administrative	65,100.00	47,030.67	65,100.00	65,100.00	65,100.00
Legal Counsel	70,000.00	53,426.67	70,000.00	70,000.00	70,000.00
Special Accounting	5,000.00		5,000.00	5,000.00	5,000.00
City of DeLand Tax Increment District	100,000.00	64,625.00	100,000.00	100,000.00	100,000.00
Tax Collector & Appraiser Fee	603,880.00	660,000.00	660,000.00	660,000.00	660,000.00
TPA Services	500,000.00	576,577.33	575,000.00	575,000.00	575,000.00
Eligibility / Enrollment	30,000.00	5,628.00			
Healthy Communities	72,036.00	61,970.67	74,363.00	74,363.00	74,363.00
Application Screening - THND	317,872.00	271,974.67	391,062.00	391,062.00	391,062.00
Application Screening - RAAO	34,005.00	34,005.00	55,296.00	55,296.00	55,296.00
Application Screening - SMA	3,000.00	112.00	1,000.00	1,000.00	1,000.00
Workers Compensation Claims	25,000.00	13,429.00	25,000.00	25,000.00	25,000.00
Other Operating Expenditures	250,000.00	5,060.00	250,000.00	250,000.00	250,000.00
Total Other Expenditures	2,171,493.00	1,877,852.33	2,369,621.00	2,369,621.00	2,369,621.00
Total Expenditures	20,321,987.00	16,732,823.00	20,548,925.00	19,173,282.00	20,225,980.00
Excess (Deficit)	-2,019.00	3,688,729.00	148,462.00	1,524,105.00	471,407.00

West Volusia Hospital Authority
Projected Paid Period for Claims & Admin Expenses from 10/1/2019 to 9/30/2020

2019 Admin Fees Per Member Per Month	\$21.55
2020 Estimated Admin Fees Per Member Per Month	\$21.55

Recent Paid Period (October 2018 to April 2019) From POMCO May 16, 2019 Submission Report for WVHA Board Members								
	Hospital	Lab	PCP	Specialty	Facility Physicians	Pharmacy	Total Claim Costs	Member Months
Actual Experience	\$ 3,956,338	\$ 279,670	\$ 565,792	\$ 1,918,895	\$ 63,189	\$ 384,679	\$ 7,168,563	13,288
Cost PMPM:	\$298	\$21	\$43	\$144	\$5	\$29	\$539	1,898
Months of Trend:	14.5	14.5	14.5	14.5	14.5	14.5	14.5	

Prior Paid Period (October 2017 to June 2018) From POMCO July 19, 2018 Submission Report for WVHA Board Members								
	Hospital	Lab	PCP	Specialty	Facility Physicians	Pharmacy	Total Claim Costs	Member Months
Actual Experience	\$ 3,978,201	\$ 298,996	\$ 678,238	\$ 2,059,103	\$ 219,119	\$ 563,380	\$ 7,797,037	16,005
Cost PMPM:	\$249	\$19	\$42	\$129	\$14	\$35	\$487	1,778
Months of Trend:	25.5	25.5	25.5	25.5	25.5	25.5	25.5	

Annual Pricing Trend Assumption	Detailed UHG historical pricing trend is confidential	13.4%
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Forecasted Experience	Hospital	Lab	PCP	Specialty	Facility Physicians	Pharmacy	Total Claim Costs
Recent Paid Period Trended to Projected Paid Period of 10/1/2019 to 9/30/2020	\$347	\$25	\$50	\$168	\$6	\$34	\$628
Prior Paid Period Trended to Projected Paid Period of 10/1/2019 to 9/30/2020	\$325	\$24	\$55	\$168	\$18	\$46	\$636
Recent Paid Period probability of occurring							50.0%
Prior Paid Period probability of occurring							50.0%
Projected Paid Period of 10/1/2019 to 9/30/2020 Weighted PMPMs	\$335.65	\$24.45	\$52.46	\$168.08	\$11.71	\$39.84	\$632.20

Projected Paid Period of 10/1/2019 to 9/30/2020		April 2019 Level					
Monthly Member Levels		1,807	1,500	1,750	2,000	2,250	
	PMPM	Annual Dollars	Annual Dollars	Annual Dollars	Annual Dollars	Annual Dollars	
Hospital	\$335.65	\$ 7,278,212	\$ 6,041,681	\$ 7,048,628	\$ 8,055,575	\$ 9,062,522	
Lab	\$24.45	\$ 530,225	\$ 440,143	\$ 513,500	\$ 586,857	\$ 660,214	
PCP	\$52.46	\$ 1,137,590	\$ 944,319	\$ 1,101,706	\$ 1,259,092	\$ 1,416,479	
Specialty	\$168.08	\$ 3,644,753	\$ 3,025,529	\$ 3,529,783	\$ 4,034,038	\$ 4,538,293	
Facility Physicians	\$11.71	\$ 253,922	\$ 210,782	\$ 245,912	\$ 281,043	\$ 316,173	
Pharmacy	\$39.84	\$ 863,924	\$ 717,147	\$ 836,672	\$ 956,197	\$ 1,075,721	
Total Claim Costs	\$632.20	\$ 13,708,626	\$ 11,379,601	\$ 13,276,201	\$ 15,172,801	\$ 17,069,401	
Administrative Fees from TPA	\$21.55	\$ 467,290	\$ 387,900	\$ 452,550	\$ 517,200	\$ 581,850	
Total Budgeted Dollars	\$653.75	\$ 14,175,916	\$ 11,767,501	\$ 13,728,751	\$ 15,690,001	\$ 17,651,251	

thru April 19			
Review of Prior Projection 10/1/2018 to 9/30/2019	Projected	Actual	Delta
Monthly Member Levels	1,851	1,898	47
	PMPM	PMPM	PMPM
Hospital	\$ 302	\$ 298	\$ (4)
Lab	\$ 22	\$ 21	\$ (1)
PCP	\$ 47	\$ 43	\$ (4)
Specialty	\$ 168	\$ 144	\$ (24)
Facility Physicians	\$ 14	\$ 5	\$ (10)
Pharmacy	\$ 44	\$ 29	\$ (15)
Total Claim Costs	\$ 597	\$ 539	\$ (58)
Administrative Fees from TPA	\$ 22	\$ 22	\$ -
Total Budgeted Dollars	\$ 619	\$ 561	\$ (58)

Eileen Long

From: Gail Hallmon <ghallmon@thehnd.com>
Sent: Wednesday, June 12, 2019 10:29 AM
To: Eileen Long; Lupo, Donna E; Jacobs, Shawn A
Cc: Al Powers; Ron Cantlay; Graciela Acosta
Subject: RE: Annual Budget Proposal/Best Guess 2019-2020

This is difficult for us, it seems the numbers are so random. Looking back across the last 2 ½ years we see a spike in 2018 that we *think* is the result of Hurricane Maria devastating the PR in September of 2017. Allowing for the time for people to relocated and be here 3 mths. the numbers started climbing in April. Many of those people have now returned to PR and the numbers have dropped. I don't really know that since we didn't track it, but we did notice an influx especially in the Deltona office.

At any rate, using the numbers for 2017, 2018 and the current year, allowing for some growth, our guess is that the enrollment will be around 1,850.

Gail Hallmon

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<https://www.thehnd.com>

The House Next Door nurtures and empowers families to help build stronger communities.



2019-2020 Funding Applications received by date and time

Agency name-CAC Review	Date		Amount		Difference
	Received	Time	Requested	Last Year	+/-
Florida Department of Health Dental Services	3/25/2019	9:59 AM	228,000.00	200,000.00	28,000.00
The House Next Door Therapeutic Services	4/3/2019	9:07 AM	120,000.00	120,000.00	0.00
Rising Against All Odds HIV/Aids Outreach	4/4/2019	10:26 AM	235,000.00	235,000.00	0.00
SMA Baker Act-Emergency Behavioral Health Services	4/4/2019	12:05 PM	300,000.00	300,000.00	0.00
SMA Psychiatric Services to Homeless	4/4/2019	12:05 PM	126,000.00	78,336.00	47,664.00
SMA Residential Treatment Services	4/4/2019	12:05 PM	550,000.00	550,000.00	0.00
The Neighborhood Center Outreach Program/Access to Care	4/4/2019	12:47 PM	100,000.00	70,000.00	30,000.00
Hispanic Health Initiative/HRA/Education/Case Management	4/4/2019	2:57 PM	100,000.00	75,000.00	25,000.00
Community Legal Services of Mid-Florida	4/4/2019	3:03 PM	86,627.00	76,931.00	9,696.00
Healthy Start Coalition of Flagler & Volusia (HSCFV) Family Services Coordinator	4/4/2019	4:30 PM	68,859.00	68,859.00	0.00
HSCFV WIS/NOS Services	4/4/2019	4:30 PM	73,500.00	73,500.00	0.00
Sub-Total			1,987,986.00	1,847,626.00	140,360.00

New Agency Applicants	Date		Amount		Difference
	Received	Time	Requested	Last Year	+/-
Emergency Medicine Professionals	4/4/2019	11:39 PM	252,414.00	0.00	252,414.00
SMA Healthcare Medication Assisted Treatment	4/4/2019	12:05 PM	208,631.00	0.00	208,631.00
The Neighborhood Center Healthcare Navigation Program	4/4/2019	12:47 PM	50,000.00	0.00	50,000.00
Sub-Total			511,045.00	0.00	511,045.00

Primary Care/Administrative Applications-Board of Commissioner Review	Date		Amount		Difference
	Received	Time	Requested	Last Year	+/-
Halifax Healthy Communities	3/25/2019	3:56 PM	74,363.15	72,848.80	1,514.35
Family Health Source	4/5/2019	11:38 AM	2,187,941.00	1,700,603.00	487,338.00
Sub-Totl			2,262,304.15	1,773,451.80	488,852.35

WVHA HealthCard Application Process 2019-2020

The House Next Door HealthCard Application Approval Process	4/3/2019	9:07 AM	391,062.00	317,872.00	73,190.00
RAAO Prescreening	4/4/2019	10:26 AM	55,296.00	34,005.00	21,291.00
Sub-Total			446,358.00	351,877.00	94,481.00

Combined Totals 5,207,693.15 3,972,954.80 1,234,738.35

THROUGH JUNE 2019

FYE 2019	YTD Actual	Difference
Budget	2019	+/-
200,000.00	153,461.00	46,539.00
120,000.00	67,489.00	52,511.00
235,000.00	116,278.00	118,722.00
300,000.00	300,000.00	0.00
75,336.00	61,569.00	13,767.00
550,000.00	550,000.00	0.00
70,000.00	59,400.00	10,600.00
75,000.00	40,450.00	34,550.00
76,931.00	51,635.00	25,296.00
68,859.00	57,472.00	11,387.00
73,500.00	38,627.00	34,873.00
1,844,626.00	1,496,381.00	348,245.00

THROUGH JUNE 2019

FYE 2019	YTD Actual	Difference
Budget	2019	+/-
72,036.00	46,477.82	25,558.18
1,932,281.00	1,102,893.00	829,388.00
2,004,317.00	1,149,370.82	854,946.18

317,872.00	203,981.00	113,891.00
34,005.00	33,024.00	981.00
351,877.00	237,005.00	114,872.00

4,200,820.00 2,882,756.82 1,318,063.18