

West Volusia Hospital Authority
WVHA BOARD OF COMMISSIONERS REGULAR MEETING
November 16, 2017, 5:00 p.m.
DeLand City Hall Commission Chamber
120 S. Florida Avenue, DeLand, FL

AGENDA

1. Call to Order
2. Opening Observance followed by a moment of silence
3. Approval of Proposed Agenda
4. Consent Agenda
 - A. Final Budget Hearing September 26, 2017
 - B. Special Meeting September 26, 2017
 - C. Approval of Minutes October 19, 2017 Regular Meeting
5. Citizens Comments
6. Citizens Advisory Committee-Michael Ray, Chair
 - A. Draft Meeting Minutes September 19, 2017
7. Reporting Agenda
 - A. POMCO October Report – Written Submission
 - B. FQHC Report, Laurie Asbury, CEO, Northeast Florida Health Services, Inc. d/b/a/ Family Health Source (FHS) October Report
8. Hospital Quarterly Report
 - A. Florida Hospital Fish – Rob Deininger, President and/or Eric Ostarly, CFO
 - B. Florida Hospital DeLand – Lorenzo Brown, CEO and/or Nigel Hinds, CFO
9. Discussion Items
 - A. Citizens Advisory Appointees-Chair Barb Girtman (applications attached)
 1. Jacquelyn (Jacquie) Lewis
 2. Elmer C. Holt
 - B. Citizens Advisory Committee Appointees-Commissioner Dolores Guzman
 1. Michael Ray (formerly Commissioner Dickinson's appointee)
 2. Sarah Prado (formerly Commissioner Dickinson's appointee)
 3. Ann Flowers (application attached)
 - C. Citizens Advisory Committee Appointees-Commissioner Kathie Shepard (applications attached)
 1. Althea King Whittaker
 2. Alissa Lapinsky
 - D. Hill & Hollis Enterprises
 1. Second Addendum to WVHA Agreement with Hill & Hollis (attached)
 2. Spot 1 and Spot 2 YouTube WVHA video (attached)
 3. Sources for Social Media Materials (attached)
 - E. NEFHS 2017-2018 Prenatal Care Funding Agreement (attached)
 - F. 1st Amendment Rising Against All Odds (RAAO) 2017-2018 Funding Agreement (attached)
 - G. Global Healthcare Systems invoices older than 60 days
 - H. Request for Reconsideration HealthCard Applicant Tarik Ghannane: WVHA Eligibility Guidelines Revised 5/18/2017, page 12 of 36, Article VII. WVHA Termination, Section 7.02 Policy #3 (page attached) (email communications attached)
 - I. Hispanic Health Initiative Request for Amendment 2017-2018 to include a Group rate of Reimbursement
 - J. Proposed Constitutional Amendment P0069/Ending the Authority for Special Taxing Districts to levy Ad Valorem taxes in January 2029 (Amendment attached)
 - K. Follow Up Items
10. Finance Report
 - A. October Financials
11. Legal Update
12. Commissioner Comments
13. Adjournment

WEST VOLUSIA HOSPITAL AUTHORITY
Board of Commissioners Final Budget Hearing

September 26, 2017
Wayne Sanborn Center
815 S. Alabama Avenue
DeLand, Florida
5:05 p.m.

Those in Attendance:

Commissioner Andy Ferrari
Commissioner Kathie D. Shepard
Commissioner Judy Craig
Commissioner Barb Girtman

Others Present:

Attorney for the Authority: Ted Small, Law Office of Theodore W. Small, P.A.
Accountant for the Authority: Ron Cantlay, Dreggors, Rigsby & Teal (DRT)
Administrative Support: Denise Goodall, DRT

CAC Members Present:

Dolores Guzman
Michael Ray
Voloria Manning

Call to Order

Chair Girtman called the meeting to order and confirmed that a quorum was established. The meeting took place in the conference room of The Wayne Sanborn Center located at 815 S. Alabama Avenue, DeLand, Florida, having been legally noticed in the Daytona Beach News-Journal, a newspaper of general circulation in Volusia County.

Chair Girtman explained the procedures regarding the Final Budget Hearing and stated for the public record that a quorum was established.

Millage Proposal

Chair Girtman asked for discussion of the proposed millage necessary to fund the budget for Fiscal Year 2017-2018.

There were three public requests to address the Board of Commissioners (BOC) regarding the proposed millage rate.

There was Board discussion and consent to set the millage rate at 2.366 mills.

Chair Girtman read for the record the Public Announcement of the West Volusia Hospital Authority 2017-2018 adopting the Millage rate of 2.366 mills (attached).

Resolution 2017 – 005 Chair Girtman read for the record The Resolution of the West Volusia Hospital Authority to adopt the 2017-2018 Final Millage, Resolution 2017-005 (attached).

Motion 105 - 2017 Commissioner Ferrari motioned to adopt Resolution 2017 – 005 with the millage rate of 2.366. Commissioner Shepard seconded the motion.

Roll Call:

Chair Girtman	Yes
Commissioner Ferrari	Yes
Commissioner Craig	Yes
Commissioner Shepard	Yes

The Resolution was adopted by a majority vote of 4-0-1.

Discussion of Budget Fiscal Year 2016-2017

Chair Girtman invited public comment regarding the budget.

There was none.

There was Board discussion and consent to transfer the excess revenue over expenditures of \$1,047.00 to other healthcare.

Motion 106 – 2017 Commissioner Shepard motioned to transfer the excess revenue over expenditures of \$1,047.00 to other healthcare. Commissioner Craig seconded the motion. The motion passed unanimously.

Chair Girtman asked the Board if there was any discussion regarding the proposed budget for FY 2017-2018.

Commissioner Ferrari encouraged the participating public to apply to the Citizens Advisory Committee in order to participate in the process and assist the Board in making decisions.

Chair Girtman invited public comment regarding the budget.

There was none.

Resolution 2017 – 006 Chair Girtman read for the record The Resolution of the West Volusia Hospital Authority to adopt the 2017-2018 Final Budget of \$20,023,304.00, Resolution 2017-006 (attached).

Motion 107 – 2017 Commissioner Ferrari motioned to adopt Resolution 2017 – 006 establishing a final budget for FYE 2017-2018 of \$20,023,304.00. Commissioner Shepard seconded the motion.

Roll Call:

Chair Girtman	Yes
Commissioner Ferrari	Yes
Commissioner Craig	Yes
Commissioner Shepard	Yes

The Resolution was adopted by a majority vote of 4-0-1.

There being no further business to come before the Board, the meeting was adjourned.

Adjournment

Barb Girtman, Chair

WEST VOLUSIA HOSPITAL AUTHORITY
Board of Commissioners Special Meeting to Fill Board Vacancy
September 26, 2017
Wayne Sanborn Center
815 S. Alabama Avenue
DeLand, Florida
Commencing upon the conclusion of the Final Budget Hearing

Those in Attendance:

Commissioner Andy Ferrari
Commissioner Kathie D. Shepard
Commissioner Judy Craig
Commissioner Barb Girtman

Others Present:

Attorney for the Authority: Ted Small, Law Office of Theodore W. Small, P.A.
Accountant for the Authority: Ron Cantlay, Dreggors, Rigsby & Teal (DRT)
Administrative Support: Denise Goodall, DRT

CAC Members Present:

Dolores Guzman
Michael Ray
Voloria Manning

Others Present:

Althea King Whittaker

Call to Order

Chair Girtman called the meeting to order and confirmed that a quorum was established. The meeting took place in the conference room of The Wayne Sanborn Center located at 815 S. Alabama Avenue, DeLand, Florida, having been legally noticed in the Daytona Beach News-Journal, a newspaper of general circulation in Volusia County.

Approval of Proposed Agenda

Motion 108 – 2017 Commissioner Ferrari motioned to approve the agenda. Commissioner Craig seconded the motion. The motion passed unanimously.

Citizens Comments

There were none.

Memorial Resolution Commissioner Ross Dickinson 2017-007 Commissioner Ferrari read into the record the Memorial Resolution for The Honorable Ross N. Dickinson Resolution 2017-007 (attached).

Motion 109 – 2017 Commissioner Ferrari motioned to adopt the Memorial Resolution for the Honorable Ross N. Dickinson, Resolution 2017-007 (attached). Commissioner Shepard seconded the motion. The Resolution passed unanimously.

Board Appointment to fill Commissioner Ross Dickinson's Group B, Seat 1

Candidates Forum with Q&A from Board

Dolores Guzman

Althea King Whittaker

Chair Girtman invited each applicant to address the Board.

Ms. Guzman addressed the Board and thanked them for the opportunity to apply to fill the Board vacancy. She gave the Board a brief outline of her personal and professional background.

Ms. Whittaker addressed the Board providing them with a brief outline of her personal and professional background.

Board Discussion and voting on Appointment of new Commissioner

Commissioner Shepard asked if Althea Whittaker was with the agency called Checkmate Services International who had applied for WVHA funding, but later withdrew their funding application? And if so, why did they decide to withdraw the application?

Ms. Whittaker said that she was with Checkmate Services International and the reason that they withdrew their WVHA application for funding was due to attending a WVHA meeting and what the WVHA could fund, she decided to show what she could do first before coming before the Board to request funding.

Commissioner Shepard explained that Ms. Whittaker could not serve on the WVHA Board if she is compensated by any WVHA funded agencies.

Commissioner Shepard asked Ms. Whittaker if she would be willing to serve on the CAC if she is not chosen to serve on the WVHA Board?

Ms. Whittaker said that she would be willing to serve on the CAC.

The Board decided to vote by ballot.

Public Comment

Chair Girtman asked if there was any public comment.

There was none.

Mr. Ron Cantlay announced that by a majority of the Board of Commissioners, Dolores Guzman will fill the vacancy of WVHA Board of Commissioner, Group B, Seat 1.

Swearing in of the New Commissioner (Tentative)

Commissioner Dolores Guzman was sworn into office by Attorney Ted Small.

Discussion Items

POMCO Utilization Review/Proposed WVHA Cost Savings

Mr. Small explained that the Board cannot vote upon this agenda item as it was not publicly noticed, but they can discuss it and offer POMCO the Board consensus as to how they wanted to proceed.

There was Board discussion and consensus that they wanted to proceed with pursuing POMCO's utilization review proposal.

Mr. Small suggested that utilization review most likely would not be performed for services that are not covered by the WVHA, thereby no fees would be incurred for utilization review for those items.

Commissioner Comments

Adjournment

There being no further business to come before the Board, the meeting was adjourned.

Adjournment

Barb Girtman, Chair

**WEST VOLUSIA HOSPITAL AUTHORITY
WVHA BOARD OF COMMISSIONERS REGULAR MEETING**

DeLand City Hall Commission Chamber
120 S. Florida Avenue, DeLand, Florida

October 19, 2017

5:00 pm

Those in Attendance:

Commissioner Barb Girtman
Commissioner Judy Craig
Commissioner Dolores Guzman

Absent:

Commissioner Kathie D. Shepard
Commissioner Andy Ferrari

CAC Members Present:

Voloria Manning
Michael Ray

Others Present:

Attorney for the Authority: Ted Small, Law Office of Theodore W. Small, P.A.
Accountant for the Authority: Ron Cantlay, Dreggors, Rigsby & Teal (DRT)
Administrative Support: Eileen Long, DRT

Call to Order

Chair Girtman called the meeting to order. The meeting took place at DeLand City Hall Commission Chamber, 120 S. Florida Avenue, DeLand, Florida, having been legally noticed in the Daytona Beach News-Journal, a newspaper of general circulation in Volusia County. The meeting was opened with a moment of silence followed by The Pledge of Allegiance.

Approval of Proposed Agenda

Motion 110 - 2017 Commissioner Craig motioned to approve the agenda as presented. Commissioner Guzman seconded the motion. The motion passed unanimously.

Consent Agenda

**Approval of Minutes – Initial Budget Hearing September 14, 2017
- Regular Meeting Minutes September 14, 2017**

Motion 111 - 2017 Commissioner Craig motioned to approve the Minutes of the Initial Budget Hearing, September 14, 2017, with errata changes. Commissioner Guzman seconded the motion. The motion passed unanimously.

Motion 112 - 2017 Commissioner Craig motioned to approve the Minutes of the Regular Meeting, September 14, 2017, with errata changes. Commissioner Guzman seconded the motion. The motion passed unanimously.

Citizens Comments

There was one.

Reporting Agenda

POMCO September Report –Written Submission

FQHC Report, Laurie Asbury, CEO, Northeast Florida Health Services, Inc. d/b/a Family Health Source (FHS) August Report

Discussion Items

Funding Agreements 2017-2018 per Final Budget Resolution 2017-006

- 1. Community Legal Services, Inc. Medical-Legal Partnership Program**
- 2. Community Life Center Outreach Services, Inc. (attached)**
- 3. Deltona Fire Fighters Foundation, Inc. (attached)**
- 4. Good Samaritan Clinic of West Volusia, Inc.**
- 5. Healthy Communities – Kidcare Outreach**
- 6. The Healthy Start – Access to Healthcare Services – SMA Outreach/WIS/NOS**
- 7. The Healthy Start – Family Services Coordinator**
- 8. Hispanic Health Initiative, Inc. Taking Care of My Health**
- 9. Rising Against All Odds, Inc. – HealthCard Enrollment and Retention**
- 10. Rising Against All Odds, Inc. – HIV/Aids Outreach and Case Management**
- 11. Stewart-Marchman-Act (SMA) – Baker Act Match**
- 12. SMA – ARNP @ The House Next Door**
- 13. SMA – Homeless Program**
- 14. SMA – Level II Residential Treatment**
- 15. The Neighborhood Center of West Volusia “Access to Care”**
- 16. Volusia County Health Department – Florida Department of Health**
- 17. Northeast Florida Health Services, d/b/a Family Health Source (FHS) Clinics**
- 18. Northeast Florida Health Services, d/b/a FHS – Pharmacy**
- 19. Twelfth Addendum – Primary Care Physicians Indigent Hospital Patient Program**
- 20. The House Next Door – Community Based Mental Health Counseling**
- 21. The House Next Door – Prescreening Services**
- 22. Northeast Florida Health Services, d/b/a FHS – Prenatal**

Mr. Small advised the Board that agreements 1 – 21 he approves as to form and asked the

2 of 6 pages

Regular Meeting – Minutes

October 19, 2017

Board if they had any concerns or questions in regards to any of them and if not, the Chair can entertain a motion to approve funding agreements 1 through 21.

Motion 113 – 2017 Commissioner Craig motioned to approve the Funding Agreements 2017-2018, 1 through 21. Commissioner Guzman seconded the motion. The motion passed unanimously.

Mr. Small explained that the NEFHS Prenatal Agreement was separated out only due to a provision of collecting a \$4.00 copayment for prenatal visits. This copayment was not previously authorized to be collected. He stated that in some cases, the Board has simply absorbed the cost of the copayment, like they do with The House Next Door (as Medicaid authorizes a \$2.00 copayment). Mr. Small was asked to read statements from the absent Board members for the Board's consideration (email statements attached from Commissioner Ferrari dated October 18, 2017 and from Commissioner Shepard dated October 19, 2017).

Ms. Laurie Asbury, CEO, NEFHS addressed the Board explaining that NEFHS was not aware that the contract was written to exclude the collection of the \$4.00 copayment and that the contractual rate of reimbursement was reduced by the \$4.00 copayment. Ms. Asbury explained emergency Medicaid and how women who previously were not eligible for regular Medicaid become qualified for emergency Medicaid soon after they become pregnant. Therefore, this patient population drops from the WVHA HealthCard rolls.

Mr. Small wanted to clarify that the funding application does not govern the approved funding amounts by this Board but rather the funding is governed by the contract and the terms within the contract. Mr. Small understood that there were a whole lot of reasons why this might have been misunderstood in this particular instance. He wanted everybody to be aware that their WVHA funding is governed by the terms of the contract and not the content of their WVHA funding application.

Motion 114 – 2017 Commissioner Guzman motioned to approve and that the WVHA cover the NEFHS \$4.00 copayment for the prenatal patient visits in the WVHA prenatal funding contract. Commissioner Craig seconded the motion. The motion passed unanimously.

Hill and Hollis Quarterly Report

1. Sources for Social Media Materials (attached)

Mr. Harper Hill, President, Hill & Hollis (H&H) addressed the Board and updated them with their objectives and measurements of success of things accomplished to date. Last month the Board asked Mr. Hill to perform an accounting of the money already spent and if they did not pursue TV Commercials, billboards or bus benches, H&H was prepared to refund to the WVHA the amount of \$23,500.00 less the cost of printing marketing materials in the amount of \$2,535.00, therefore, refunding the amount of \$20,965.00 back to the WVHA.

Mr. Small advised that the Board would need to approve an amendment to the H&H contract whereby H&H would no longer be required to perform the services of pursuing TV commercials, billboards or bus benches and in exchange for that H&H will refund to

the WVHA \$20,965.00 of the agreed contractual amount.

Motion 115 - 2017 Commissioner Craig motioned to approve an amendment to the H&H contract whereby H&H would no longer be required to perform the services of pursuing TV commercials, billboards or bus benches and in exchange for that H&H will refund to the WVHA \$20,965.00 of the agreed contractual amount. Commissioner Guzman seconded the motion. The motion passed unanimously.

CAC November 14, 2017 New Services Applicant Review Meeting – Cancellation Request

Motion 116 – 2017 Commissioner Guzman motioned to cancel the CAC meeting of November 14, 2017. Commissioner Craig seconded the motion. The motion passed unanimously.

Chair Girtman asked the Board if they wanted to consider cancelling the second funding application/new entry application period in October, and she asked the Board to entertain a motion to cancel this second new funding access point.

Motion 117 – 2017 Commissioner Craig motioned to cancel the October new access point funding period going forward. Commissioner Guzman seconded the motion. The motion passed unanimously.

WVHA Investment Policy Statement October 19, 2017

Mr. Cantlay explained that this policy statement has not changed, but it is an annual requirement to renew the policy statement.

Motion 118 – 2017 Commissioner Craig motioned to accept the October 19, 2017 WVHA Investment Policy Statement. Commissioner Guzman seconded the motion.

Mr. Small asked Commissioner Craig if she could word her motion to approve the October 19, 2017 WVHA Investment Policy Statement.

Motion 118 – 2017 (AMENDED) Commissioner Craig amended her motion to approve the WVHA October 19, 2017 Investment Policy Statement. Commissioner Guzman seconded the amended motion. The motion passed unanimously.

Tentatively Scheduled Meetings 2018

Ms. Long addressed the schedule as presented and clarified that all WVHA Board meetings are scheduled to be held at the DeLand City Hall Commission Chamber, except the September 27, 2018 Final Budget Hearing, and all CAC meetings will be held in the conference room at Dreggors, Rigsby and Teal.

Chair Girtman asked Mr. Harper Hill if he could prepare a communication to all the constituents who contacted the Board members during the budget process and reach out to them to seek new CAC members.

Ms. Long added that she was hopeful that the Board could appoint their new CAC

members during the November 16, 2017 Regular Meeting.

Ms. Long also pointed out that two of the scheduled CAC meetings that have been presented on the 2018 tentatively scheduled meetings can be cancelled; September 4th, 2018 and November 6th, 2018 due to the cancellation of the second funding new services access point.

Motion 119 – 2017 Commissioner Guzman motioned to delete the two CAC meetings scheduled for September 4, 2018 and November 6, 2018, and to approve the Tentatively Scheduled Meetings for 2018 with the remaining dates and locations. Commissioner Craig seconded the motion. The motion passed unanimously.

Mr. Small reminded the Board to keep their September schedule very flexible, because the September Budget Hearing dates are not set in stone.

VOYA Retirement Account-FHD-FHFM

Mr. Cantlay explained that back when the WVHA owned the hospital, there were some employee retirement plans. Once the hospital was sold to Adventist it became part of that sale.

Mr. Small further explained that this is covered in the sales agreement referencing a large defined benefit pension plan that was a part of the actual transaction to sell the hospital to Adventists back in 2000. It was supposed to be funded and then terminated by Adventist. He concluded by stating that this was really the responsibility of Adventists and not a responsibility of this Board.

Follow Up Items

1. POMCO Case Management & Utilization Review Services

Chair Girtman referred to the POMCO report, pages 11 and 12 (attached) where POMCO has removed the reference to “experimental/Investigational Procedures” and she stated that she was satisfied with this revised proposal for case management and utilization review services.

Mr. Small stated that the Board could entertain a motion to approve the POMCO Case Management and Utilization Review Services proposal as modified in the POMCO October 19, 2017 Board submittal (attached).

Motion 120 – 2017 Commissioner Craig motioned to approve the POMCO Case Management and Utilization Review Services Proposal as modified in the POMCO October 19, 2017 Board submittal (attached). Commissioner Guzman seconded the motion. The motion passed unanimously.

2. POMCO Update to WVHA Access to Care/Summary of Benefits

Motion 121 – 2017 Commissioner Craig motioned to approve the POMCO Update to WVHA Access to Care/Summary of Benefits (attached). Commissioner Guzman seconded the motion. The motion passed unanimously.

5 of 6 pages

Regular Meeting – Minutes

October 19, 2017

Financial Report

Mr. Ron Cantlay, DRT reviewed for the Board the September financial statements (see attached).

Motion 122 – 2017 Commissioner Guzman motioned to pay bills totaling \$2,245,293.92 (See attached). Commissioner Craig seconded the motion. The motion passed unanimously.

Legal Update

Mr. Theodore Small, Legal Counsel for the WVHA submitted his legal update memorandum dated October 10, 2017 (See attached).

Commissioner Comments

There being no further business to come before the Board, the meeting was adjourned.

Adjournment,

Barb Girtman, Chair

**CITIZENS ADVISORY COMMITTEE MEETING
WEST VOLUSIA HOSPITAL AUTHORITY
DREGGORS, RIGSBY & TEAL, P.A.
1006 N. WOODLAND BLVD., DELAND FL
SEPTEMBER 19, 2017**

**5:15PM
MINUTES**

 **COPY**

CAC Members/Attendance:

Dolores Guzman
Michael Ray
Voloria Manning

CAC Members/Absent:

Sarah Prado (excused)
Krystal Brown (unexcused)
Sandy Adams (unexcused)

**PRELIMINARY
DRAFT**

Others Present:

Administrative Support: Eileen Long, DRT

Applicants Present:

Flora Davis, St. Johns River Rural Health Network

Call to Order

Chair Michael Ray called the workshop to order.

Approval of Agenda

Dolores Guzman motioned to approve the Agenda. Voloria Manning seconded the motion. The motion passed unanimously.

CAC Review of Application

- **Chair Ray open with brief explanation of application process and review of Funding Application**

Chair Ray briefly reviewed the funding process.

Applicant Workshop-Question and Answer session between applicants and CAC members

There was some discussion between Ms. Davis and the Committee in regards to applying for case management services, the possible need for a community health worker, or an agency to assist with healthcare literacy. Ms. Davis was trying to identify a gap in services that the WVHA might need to have closed.

COPY

**PRELIMINARY
DRAFT**

CAC Comments

Adjournment

There being no further business before the Committee, the meeting was adjourned.

Michael Ray, Chair



Eileen Long

From: Shawn Jacobs <sjacobs@pomco.com>
Sent: Tuesday, November 07, 2017 11:30 AM
To: Eileen Long
Cc: Ted Small (tsmall@businessemploymentlawyer.com); Dominick Nicoletti
Subject: POMCO November 2017 WVHA Board Report Submission - Friendly reminder for Board meeting material inclusion
Attachments: 11.November. 2017 Board Report - v2.pdf

Good morning Eileen and thanks for the reminder.

Attached is POMCO's report submission for the November 2017 WVHA board report.

Note this report submission includes the following:

- Page 10 has the first full quarter update on referral submissions done directly by specialty providers
- Page 11 includes a subrogation case lien reduction request for board review and approval
- Page 12 is an update confirming notification of the Case Management and Utilization Review service board approval and that implementation has begun

Let me know if you have any questions.

Thanks.

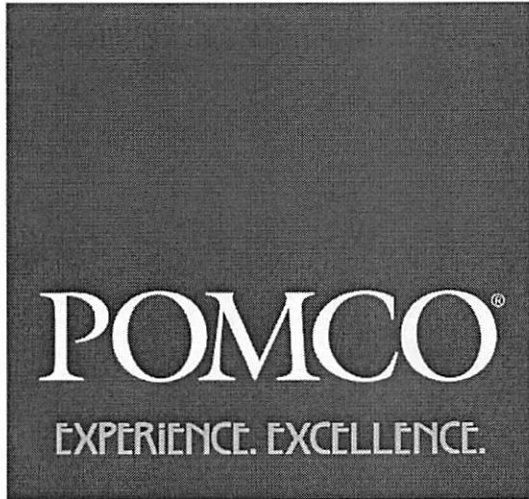
Regards,
S.A.J.

Shawn A. Jacobs

Strategic Account Executive | UMR formerly POMCO
2425 James Street | Syracuse, NY | 13206
sjacobs@pomco.com | Tel: 315.432.9171 x44071 | Fax: 315.703.4896

From: Eileen Long [mailto:ELong@drtcpa.com]
Sent: Monday, November 06, 2017 4:13 PM
To: Laurie Asbury; Shawn Jacobs; Ted Small (tsmall@businessemploymentlawyer.com)
Subject: Friendly reminder for Board meeting material inclusion

Hello all,



POMCO

November 16, 2017

Submission Report for WVHA Board Members

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Enrollment Processing

Applications Received by Fiscal Year for the Period of 10/1/2017 to Present

Applications Received 10/01/2017 - Present

FiscalYr	Month Received	APPROVED	DENIED	PENDING	Grand Total	Approval Percentage
FY1718	201710	190	8	48	246	77.24%
	201711					
	201712					
	201801					
	201802					
	201803					
	201804					
	201805					
	201806					
	201807					
	201808					
	201809					
Grand Total		190	8	48	246	77.24%

Fiscal Year	Applications Processed	Average Approval Percentage
FY1516	2670	82.28%
FY1617	3963	86.60%
FY1718	246	77.24%
Based on Fiscal year		

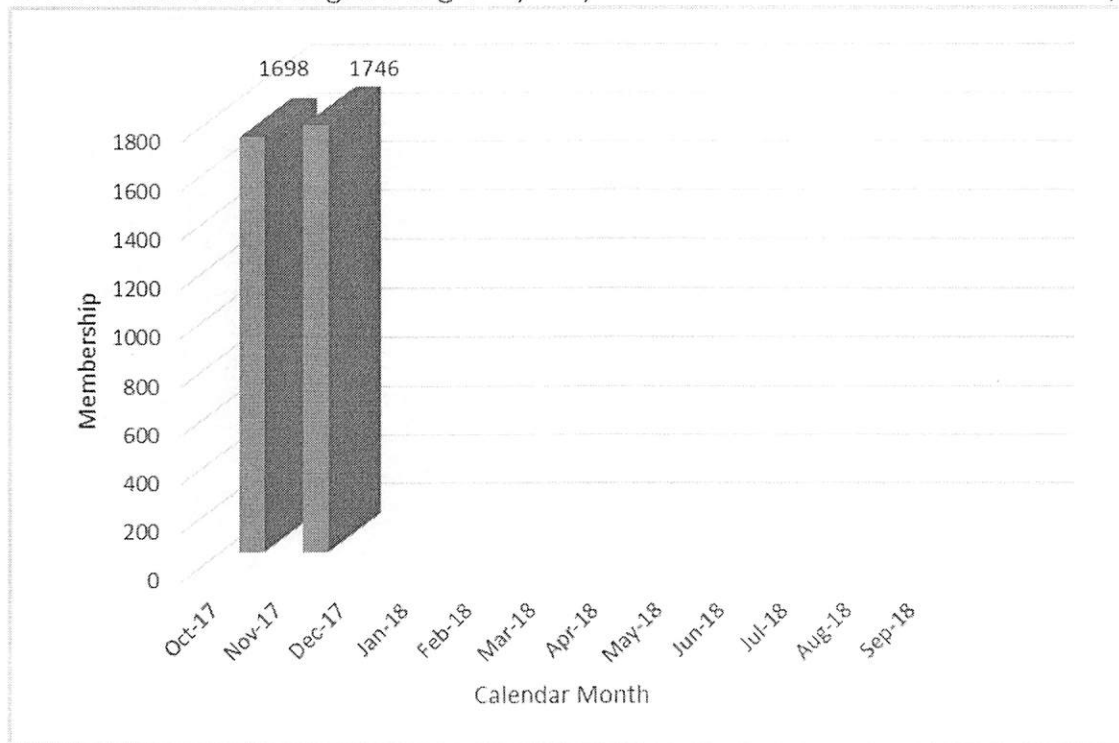
Applications Processed by Fiscal Year – Approval Percentage

Enrollment Applications – Denial Summary Report

Period	Approved		Denied		Pending		Total
	Apps	Pctg	Apps	Pctg	Apps	Pctg	
FY1718	190	77.24%	8	3.25%	48	19.51%	246
201710	190	77.24%	8	3.25%	48	19.51%	246
Active Eligible	190	100.00%		0.00%		0.00%	190
Declined - Member Exceeds Asset Level		0.00%		0.00%		0.00%	0
Declined - ACA PREM COST <8% INCOME		0.00%		0.00%		0.00%	0
Declined - Member Exceeds Income Level		0.00%	4	0.00%		0.00%	4
Declined - MEMBER HAS MEDICAID COVERAGE		0.00%	3	0.00%		0.00%	3
Declined - MEMBER HAS OTHER COVERAGE		0.00%	1	0.00%		0.00%	1
Declined - Req'd Documentation Missing		0.00%		0.00%		0.00%	0
Declined - Multiple Reasons		0.00%		0.00%		0.00%	0
Pending - Multiple Reasons		0.00%		0.00%	48	0.00%	48
Pending - Unknown		0.00%		0.00%		0.00%	0
TRM - MEMBER HAS MEDICAID COVERAGE		0.00%		0.00%		0.00%	0

Note that because patients can and do become eligible and/or terminate every day of the month, when reporting by month, the most current status only will be reflected on the monthly reports. If a member is approved but then is denied/termed in the same or subsequent month, the status of denied/termed will be reported and the approved status will be removed.

WVHA Health Card Program Eligibility – by Calendar Month – as of November 1, 2017



Eligibility reported above reflects eligibility as of the first of each month.

As of November 1, 2017, total program eligibility was 1,746 patients.

WVHA Enrollment by Fiscal Year – as of November 1, 2017

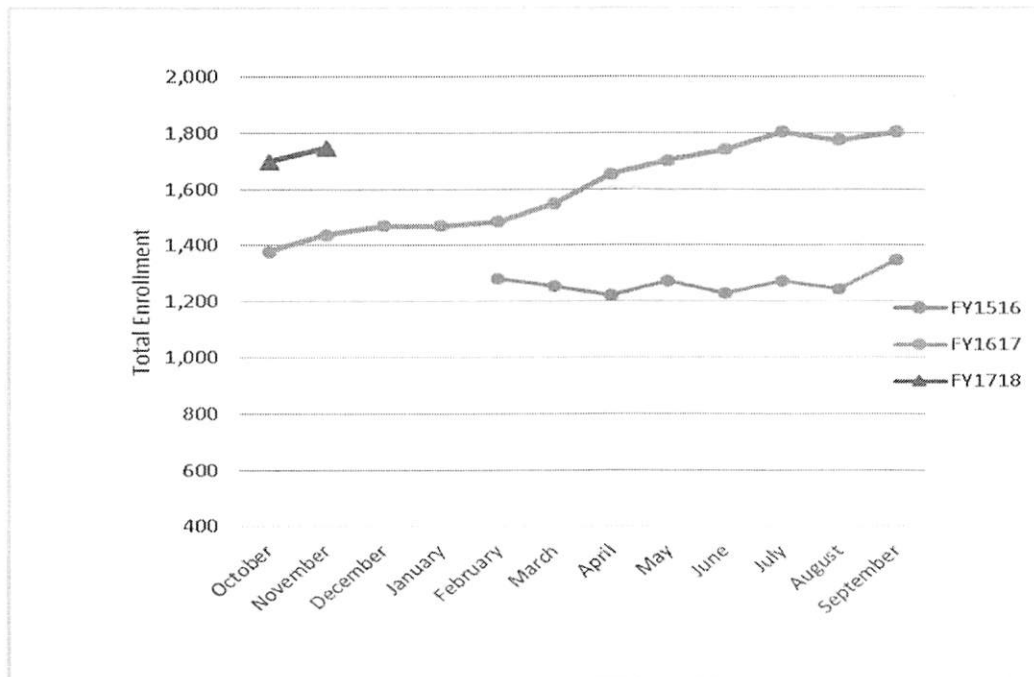
WVHA Enrollment

By Fiscal Year

Month of Fiscal Year FY1718

October	1,698
November	1,746
December	
January	
February	
March	
April	
May	
June	
July	
August	
September	

Grand Total	3,444
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Medical and Prescription Drug Claim Data

Pharmacy Claims by Fiscal Year by Service Month (Month Prescription Filled)

Month	FY1617				
	Drug Costs	Dispensing	Total Costs	Total Rx's Filled	Avg Cost Per Rx
		Fee Less Copayments			
October	\$21,581.37	\$32,676.00	\$54,257.37	2,334	\$23.25
November	\$19,925.44	\$34,818.00	\$54,743.44	2,487	\$22.01
December	\$24,589.10	\$38,794.00	\$63,383.10	2,771	\$22.87
January	\$19,912.78	\$39,018.00	\$58,930.78	2,787	\$21.14
February	\$44,939.84	\$36,792.00	\$81,731.84	2,628	\$31.10
March	\$38,337.50	\$42,938.00	\$81,275.50	3,067	\$26.50
April	\$32,104.18	\$39,816.00	\$71,920.18	2,844	\$25.29
May	\$44,290.67	\$47,446.00	\$91,736.67	3,389	\$27.07
June	\$38,997.59	\$46,718.00	\$85,715.59	3,337	\$25.69
July	\$31,293.28	\$42,770.00	\$74,063.28	3,055	\$24.24
August	\$44,293.46	\$42,728.00	\$87,021.46	3,052	\$28.51
September	\$37,594.08	\$40,922.00	\$78,516.08	2,923	\$26.86
Grand Total	\$397,859.29	\$485,436.00	\$883,295.29	34,674	\$25.47

Combined Medical Costs (as of Claims Payment through 10/31/2017)

Fiscal Year	Hospital	Lab	PCP	Specialty	Facility Physicians	Pharmacy	Total Costs	Member Months	Overall Per Member Per Month (PMPM)	Hospital PMPM	Lab PMPM	PCP PMPM	Specialty PMPM	Pharmacy PMPM
FY1718	\$10,389.55	\$35,420.15	\$85,987.32	\$232,914.44	\$0.00	\$78,516.08	\$443,227.54	1,746	\$253.85	\$5.95	\$20.29	\$49.25	\$133.40	\$44.97
October	\$10,389.55	\$35,420.15	\$85,987.32	\$232,914.44	\$0.00	\$78,516.08	\$443,227.54	1,746	\$253.85	\$5.95	\$20.29	\$49.25	\$133.40	\$44.97
November														
December														
January														
February														
March														
April														
May														
June														
July														
August														
September														
Grand Total	\$10,389.55	\$35,420.15	\$85,987.32	\$232,914.44	\$0.00	\$78,516.08	\$443,227.54	1,746	\$253.85	\$5.95	\$20.29	\$49.25	\$133.40	\$44.97

Medical and pharmacy costs are reported on a paid basis

PCP Encounter Claims by Clinic by Month (as of Claims Payment through 10/31/2017)

Month	FY1718					Total
	NEFHS Deland	NEFHS Deltona	NEFHS Pierson	NEFHS Stone Street	NEFHS Daytona	
October	269	227	232	0	0	728
November						
December						
January						
February						
March						
April						
May						
June						
July						
August						
September						
Grand Total	269	227	232	0	0	728

PCP encounter claims are reported on a paid basis

Specialty Care Services by Specialty – Top 25 (October, 2017)

SPECIALTY CARE SERVICES BY SPECIALTY - TOP 25 FOR OCTOBER						
Order	SPECIALITY	Unique Patients	Claim Volume		Paid	Cost Per Patient
1	Hematology/Oncology	46	385	\$	34,857.86	\$ 90.54
2	Hematology	21	223	\$	21,967.08	\$ 98.51
3	Cardiology	34	112	\$	20,969.45	\$ 187.23
4	Anesthesiology	74	117	\$	19,213.97	\$ 164.22
5	Orthopedic Surgery	57	133	\$	17,518.40	\$ 131.72
6	Physical Therapy	33	199	\$	12,307.72	\$ 61.85
7	Ophthalmology	27	79	\$	10,353.54	\$ 131.06
8	Amb Surgery Facility	15	20	\$	9,374.29	\$ 468.71
9	Pulmonary Disease	21	122	\$	7,803.88	\$ 63.97
10	Pathology	161	1128	\$	7,721.03	\$ 6.84
11	Gastroenterology	31	44	\$	7,406.53	\$ 168.33
12	Radiology	157	321	\$	6,285.65	\$ 19.58
13	Internal Medicine	66	104	\$	5,244.74	\$ 50.43
14	Gynecology	12	18	\$	5,186.99	\$ 288.17
15	Nurse Pract in Psychiatry	46	50	\$	4,392.06	\$ 87.84
16	Podiatry	18	54	\$	4,370.77	\$ 80.94
17	Neurology	30	41	\$	4,174.50	\$ 101.82
18	Optometry	28	51	\$	4,007.79	\$ 78.58
19	Urology	18	54	\$	3,842.39	\$ 71.16
20	Dermatology	19	34	\$	2,519.47	\$ 74.10
21	Infectious Disease	16	46	\$	2,500.95	\$ 54.37
22	Mental Health Counselor	14	25	\$	2,435.99	\$ 97.44
23	Physical Medicine + Rehab	15	25	\$	2,275.04	\$ 91.00
24	Certified Social Worker	16	31	\$	2,223.37	\$ 71.72
25	Radiation Oncology	5	19	\$	2,141.07	\$ 112.69

Specialty Care Network Referrals

Quarterly Tracking

Since July 2017, specialty care providers have access to submit referrals directly given the rules set forth by the WVHA board. The following is the first full quarterly tracking (July through September) showing activity with the direct specialty care provider referral submissions:

	PCP Submissions	Specialist Submissions	Monthly Total
May 2017	1256	N/A	1256
June 2017	1078	N/A	1078
July 2017	955	22	977
August 2017	1292	69	1361
September	606	70	676
Total	5187	161	5348

Subrogation Case Review

Request for Lien Reduction

POMCO has been working on a subrogation case regarding a WVHA health card member claims that have third party liability.

In our attempt to recover the funds for WVHA, the health card member's attorney is asking if WVHA will accept 25% less of the lien from an expected refund of \$4,731.44 down to \$3,548.58.

On subrogation cases we normally see this type of request for 1/3 reduction (33.33%) in the lien whenever the member has employed an attorney with the goal of keeping as much of the third party settlement in the hands of the member/plaintiff. However the decision is always up to the program/plan sponsor.

A de-identified version of the health card member attorney's request is as follows:

Dear Ms. Bigos,

I am in receipt of your October 25, 2017 letter which sets forth a lien of \$4,731.44. Thank you for providing this updated figure to me.

The last item to discuss is a reduction of the lien by the 25% attorney's fee Mr. XXX has to pay in order to recover these funds. 25% of 4,731.44 equals \$1,182.86. Thus, we are requesting a reduction to \$3,548.58 which takes into account the 25% fee.

Thank you,
XXXXXX XXXX

Attorney Small has reviewed these details prior to this submission and advised that he would recommend Board approval of the above lien reduction request.

Open Items

POMCO Case Management & Utilization Review Services

Given the board approval for the following Case Management & Utilization Review services, we have begun implementation procedures which require a minimum of 60 days for completion. We expect the program to go live before January 1, 2018.

Utilization Management

- Inpatient triggers would be for acute admissions including any mental health and long term acute care
 - This is not pre-certification so the hospitals won't be required to call for authorization when someone is admitted on every type of inpatient event. Instead the acute admission events will trigger medical necessity reviews to help ensure members receive appropriate care while maximizing cost savings.
 - American Health Holdings' (our vendor) clinical professionals will collaborate with related providers (hospital or specialists) towards achieving the goal above.
 - Since the cost for this program is on a per member per month (PMPM) basis it doesn't cost the program any additional fees based on the number of inpatient cases triggered. The program benefits by having the most appropriate interactions/collaborations possible.

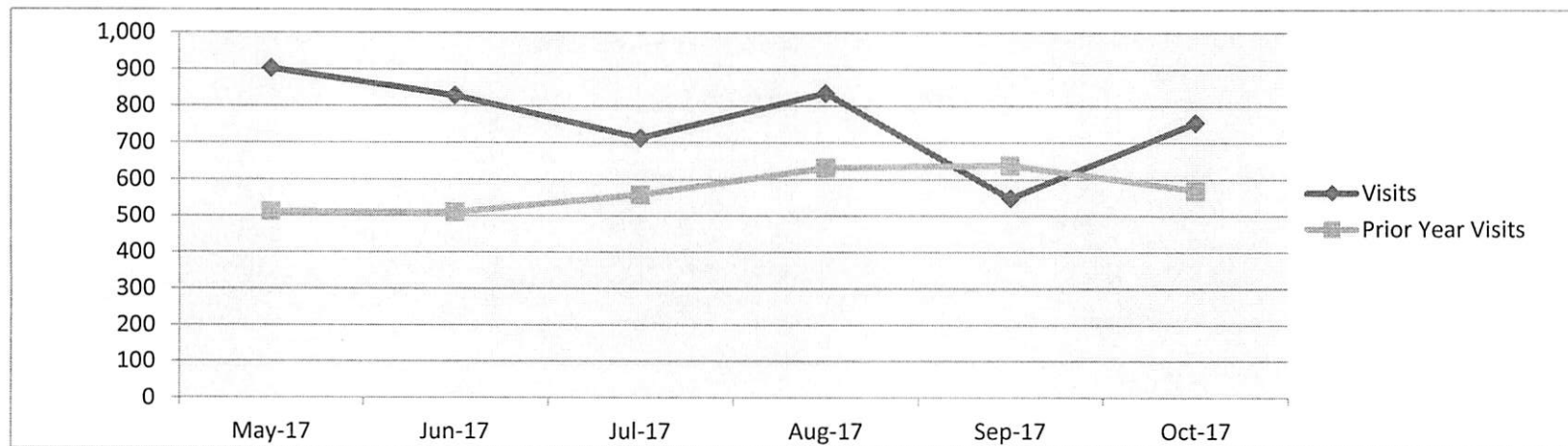
- In regards to the Outpatient Continuing care triggers, the following is a custom list to be implemented for the WVHA program:
 - Chemotherapy
 - Radiation
 - Hyperbaric Oxygen (where applicable)
 - Injectables, excluding vaccinations – all Injectables that cost \$2,000 or more per drug per month
 - Outpatient Physical Therapy
 - Cardiology (added)
 - Gastroenterology (added)



Northeast Florida Health Services
October-17

Patient Visits

	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17
Visits	903	828	713	835	548	754
Prior Year Visits	512	510	558	632	639	570

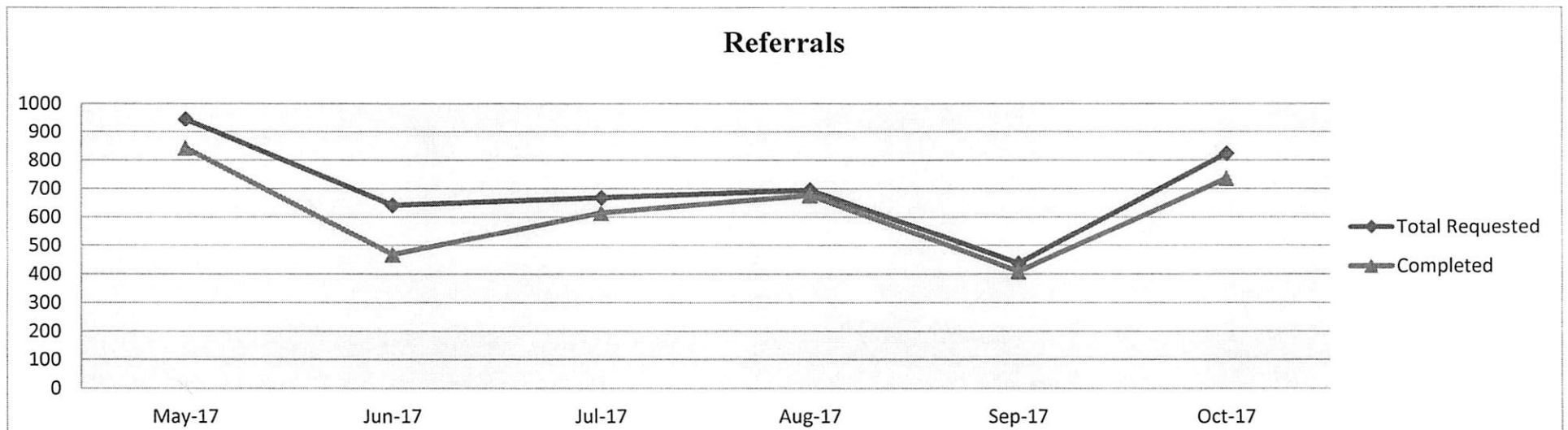


Patient Visits by Location

Location	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17
Deland Medical	359	349	317	336	249	326
Deltona Medical	421	368	304	387	251	323
Pierson Medical	91	93	77	96	41	97
Daytona	32	18	15	16	7	8
Total	903	828	713	835	548	754

Referrals

	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17
NEFHS Providers (refer to footnote 1)	338	205	244	255	160	299
Internal Specialty Providers (refer to footnote 2)	606	436	424	439	277	524
Total	944	641	668	694	437	823
Outstanding NEFHS Providers	4	55	1	5	7	23
Outstanding Int. Speciality Providers	97	118	52	13	21	64
Completed	843	468	615	676	409	736
Total Requested	944	641	668	694	437	823



1 NEFHS provider referrals are generated by NEFHS PCP for imaging and durable medical equipment (DME).

2 Internal specialty provider referrals are generated by NEFHS PCP for consultation with a specialist.

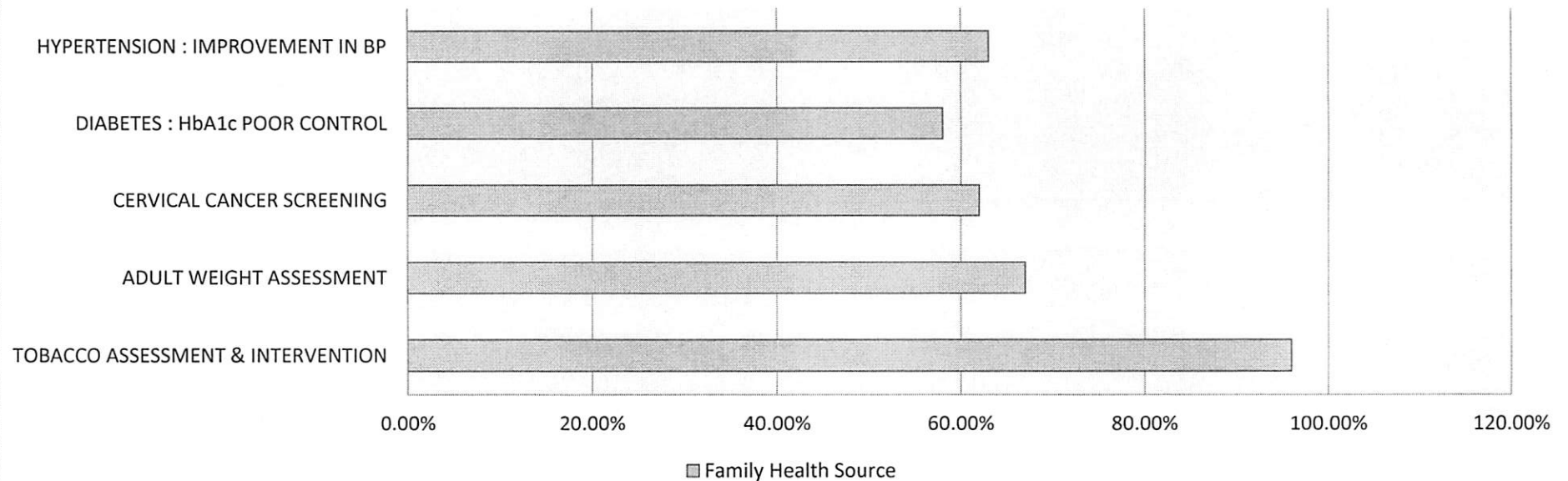
Appointment Times

Location	Provider	Appointments
Daytona	Johnson	Same Day
DeLand	Smith	Same Day
DeLand	Yelle	Same Day
DeLand	Omary	Same Day
DeLand	Vasanji	Same Day
Deltona	Rivera-Bobe	Same Day
Deltona	Rodriguez	Same Day
Deltona	Macalua	Same Day
Deltona	Mancini	Same Day
Pediatrics	Rojas-Sanchez	Same Day
Pediatrics	Desouza	Same Day
Pierson	Kessack	Same Day

UDS Measures

Clinical Measures for the month of October 2017	Family Health
TOBACCO ASSESSMENT & INTERVENTION	96.00%
ADULT WEIGHT ASSESSMENT	67.00%
CERVICAL CANCER SCREENING	62.00%
DIABETES : HbA1c POOR CONTROL	58.00%
HYPERTENSION : IMPROVEMENT IN BP	63.00%

UDS Measurements



Staffing Metrics

	Sep-17	Oct-17
Active Employees at the Beginning of the Month	77	72
New Hires	3	8
Turnover: Clinical Employees-MA's	-1	-2
Ending Monthly Total	79	78

W.V.H.A.
CITIZENS
ADVISORY
COMMITTEE
2017-2018

Judy Craig

Voloria Manning
201 W. Division Street
DeLand, FL 32720
(C) 386-748-9254
volorialmanning@hotmail.com

Kathie D. Shepard

Dolores Guzman

Michael Ray
423 Victoria Hills Drive
DeLand, FL 32724
(H) 386-473-1070
mikeleeray@gmail.com

Sarah Prado
861 Braemar Lane
DeLand, FL 32724
msmprado@aol.com
(C) 386-747-2109
(H) 386-734-7001
(W) 386-7384078

Barbara Girtman

Andy Ferrari

APPLICATION FOR THE WVHA CITIZENS ADVISORY COMMITTEE

NAME: Jacquelyn (Jacquie) Lewis

ADDRESS: 100 Fallen Timber Trail
DeLand, FL 32724

PHONE: 386/804.5673

EMAIL: Jacquelyn.Lewis@att.net

BIO:

As a native Floridian, I moved with my family from Miami, FL to the DeLand area nearly 20 years ago and have had the pleasure to serve on various boards and committees during my time here.

In addition to serving as the Donor Development Director for Central Florida Blood Bank I was employed by Adventist Health Systems Florida Hospital as a Physician Liaison for Volusia/Flagler. Additionally, I served as a Representative for CentraHealth Network (the marketing and public relations arm of AHS) and as a Physician Recruiter for Florida Physicians Medical Group (the Physician Employment component of AHS.)

I've served as a board member of MainStreet DeLand, Sands Theater Association and Museum of Florida Art and on numerous committees that benefitted our community including Fall Festival of the Arts, Krewe of Amalee, Krewe Nouveau, Pierson Medical Center, Good Samaritan Health Clinic and the Florida Hospital DeLand and Fish Community Advisory Boards.

I currently work with a Global NGO based in Paris and cover Medical Schools and Residency Training Programs in South America and Spain, when needed along with dabbling in various community and environmental efforts.

It would be a pleasure to serve on the West Volusia Hospital Citizens Advisory Committee and I thank you in advance for your consideration.

APPLICATION FOR THE WVHA CITIZENS ADVISORY COMMITTEE

NAME: Elmer C Holt

ADDRESS: 2547 Buena Vista Dr. DeLand, Fl. 32724

HOW LONG HAVE YOU BEEN A WEST VOLUSIA COUNTY
RESIDENT: 15 years

HOME PHONE: (386) 457-0144 CELL PHONE: (386) 457-0144

WORK PHONE: N/A

EMAIL ADDRESS: echolt54@gmail.com

ADDITIONAL INFORMATION (COMMUNITY AFFILIATIONS,
EDUCATION, PROFESSIONAL BACKGROUND) THAT YOU FEEL
WOULD ASSIST THE BOARD OF COMMISSIONERS IN MAKING A
FINAL DETERMINATION:

Professional experience includes 12 years in the managed care field as a Provider Relations Representative for firms with commercial, worker's compensation and Medicaid products. I am a past Director of the Community Choice Health Plan which was a Medicaid HMO based out of the Volusia County Health Department with oversight by the Florida HRS Department. I have private and public sector management experience in Public Safety responsible for contract negotiations, RFP procurement and project management. I achieved a Bachelor's Degree in Social Sciences from UCF with studies in Public Administration, Political Science, Economics and Psychology. I am currently retired and residing in DeLand. It would be an honor to volunteer my time and utilize my past experiences to further the Board's mission. Thank you.

APPLICATION FOR THE WVHA CITIZENS ADVISORY COMMITTEE

NAME: Ann L. Flowers

ADDRESS: 502 Blackstone Ave., Deltona, Fl. 32725

HOW LONG HAVE YOU BEEN A WEST VOLUSIA COUNTY
RESIDENT: 6 Yrs.

HOME PHONE: NONE CELL PHONE: 407-535-6219

WORK PHONE: 386-320-6799

EMAIL ADDRESS: ann@lovevolusia.org

ADDITIONAL INFORMATION (COMMUNITY AFFILIATIONS,
EDUCATION, PROFESSIONAL BACKGROUND) THAT YOU FEEL
WOULD ASSIST THE BOARD OF COMMISSIONERS IN MAKING A
FINAL DETERMINATION:

I grew up in New York City, studied Social Work at York College in Queens New York no degree. I married, raised two children and I was involved in their school lives. I was a PTA member and made the newspapers when a teacher was accused of inappropriate activities. I was the President of the Usher Board and taught Children's Sunday School at my church. I spearheaded a Free Community after school Math program at my church it was very successful.

1999 I moved to Orlando Florida. I started a Transportation Service, "Lovette Transportation Service for Seniors". In 2002, I was appointed by Governor, Jeb Bush to be an Advocate for the Human Rights Advocacy Committee, District 7 in Orlando. I was involved in making projects for "Habitat for Humanity" in Orlando.

2011 I moved to Volusia County and I was very dishearten by the lack of information people did not have. In 2013 I became employed as a Navigator for the Florida Democratic Party. In 2015 I founded my website "Deltona's Own" now "Love Volusia.org"

I love and care about the people in my community.

Thank you

APPLICATION FOR THE WVHA CITIZENS ADVISORY
COMMITTEE

NAME: Althea Whittaker

ADDRESS: 1601 Randolph Street
Deltona, FL 32725

HOW LONG HAVE YOU BEEN A WEST VOLUSIA COUNTY
RESIDENT: 29 years

HOME PHONE: 386-259-9956 CELL PHONE: 407-620-6804

WORK PHONE: 407-272-0693

EMAIL ADDRESS: althea.kingwhittaker@gmail.com

ADDITIONAL INFORMATION (COMMUNITY AFFILIATIONS,
EDUCATION, PROFESSIONAL BACKGROUND) THAT YOU FEEL
WOULD ASSIST THE BOARD OF COMMISSIONERS IN MAKING A
FINAL DETERMINATION:

Affiliated with several community
organizations, church, school volunteer,
and counseling facility in Volusia and Flagler
County. I have a passion for the people of
Volusia county and have focused on
children and adults who are homeless
as well as experienced trauma. Certified
as a Trauma specialist and Crisis
Responder for Volusia and Flagler
County.

ALTHEA KING WHITTAKER

1601 Randolph Street, Deltona, FL 32725 • 407-620-6804 • altheakingwhittaker@gmail.com

PROFESSIONAL PROFILE

Accomplished innovative professional with over 20 years of comprehensive large-scale Organizational and Community Development experience. Outstanding history of managing projects from initial conception through development and implementation within budget. Known for effective oral and written communication, and the ability to deliver excellent customer service while developing quality curriculums, and programs. Especially skilled at strategic planning, budget controls and problem resolution. Proficient in coordinating client services, community networking, and leading highly efficient teams. Able to evaluate and monitor trends while administer exceptional training programs. Core competencies include:

- Financial Planning
- Grant Writing
- Cost Reduction/Budget Control
- Curriculum Development
- Customer Service
- Policy Development and Implementation
- Microsoft Office Suite
- Conflict Resolution
- Regulatory Compliance Issues

AREA OF EXPERTISE

Workforce Development/Shelter Director

- Developed and implemented job skills assessments and career placement curriculums.
- Secured vocational training programs that offer certification and higher education for 938 clients.
- Increased client retention rate by 23% and job placement rate by 37% for homeless population.
- Networked with local employment agencies to create a centralized work study programs.
- Surveyed 53 companies nationwide on Best Practices to improve available client services.

Director of Operations

- Lead the south region with an operating budget of \$12 million, and \$265 million in annual sales.
- Transformed over 1000 associates from a traditional work force to a Team based environment.
- Direct supervision of six facilities, with a team of over 1,000 associates across four states.
- Identified, designed, delivered, and implemented training programs for cost reduction.
- Reduced operating expenses by 33% within the 1st quarter due to Lean Six Sigma projects.

Counselor/Social Worker

- Facilitated Individual, Family, and Group sessions to prepare clients for transitions.
- Partnered with apartment complexes to secure permanent housing prior for clients.
- Conducted a complete bio-psycho-social assessment and treatment plan to meet client needs.
- Provided job ready, parenting, and life skills classes.

PROFESSIONAL EXPERIENCE

Contract Mental Health Counselor

Workforce Development/Shelter Director, Atlanta Mission, Atlanta, GA

Director of Operations, Cardinal Health, Buford, GA

2014 – Present

2009 –2013

2004 –2009

EDUCATION

Master of Arts - Professional Counselor, Liberty University, Lynchburg, VA.

Bachelor of Arts – Psychology, Liberty University, Lynchburg, VA.

Microbiology Degree, University of Florida, Gainesville, FL.

APPLICATION FOR THE WVHA CITIZENS ADVISORY COMMITTEE

NAME: _____Alissa Lapinsky_____

ADDRESS: _517 Briar Oak Way, DeLand, 32724

HOW LONG HAVE YOU BEEN A WEST VOLUSIA COUNTY
RESIDENT: __89-99 (my childhood), 02-present (after college)_____

CELL PHONE: 386-848-4979_____

WORK PHONE: _386-624-6936_____

EMAIL ADDRESS: alissalapinsky@gmail.com

ADDITIONAL INFORMATION (COMMUNITY AFFILIATIONS, EDUCATION, PROFESSIONAL BACKGROUND) THAT YOU FEEL WOULD ASSIST THE BOARD OF COMMISSIONERS IN MAKING A FINAL DETERMINATION: I'm a graduate of the DeLand High International Baccalaureate program, and after attending University of Florida for 3 years, I decided to pursue my dream of becoming a hair stylist and salon owner. I moved back to DeLand in '02, and started working as a hair stylist. Five years later, I opened my business, A List Hair Salon. I've been a downtown business owner ever since. As an active salon owner, I interact with quite a few people everyday; most all from different walks of life, from different perspectives, and I'm blessed to be able to have conversations with them all. In addition, I'm a member of Krewe of Amalee, a local non profit of 155 women who raise money for local charities. I'm also a member, and ex President of Orlando Modern Quilt Guild. We're a non profit guild of men and women who use quilting to express ourselves, and help many charitable organizations. I led the Quilts for Pulse quilt drive, where we collected over 1,800 quilts for victims of the shooting, and those

affected by it's wide ranging complications. Being in contact with so many different types of people, and having a critical thinking educational background, and experience in the non profit sector, I feel like I'd be an asset to any advisory board position. Please contact me with any other questions or concerns!

Eileen Long

From: Ted Small <tsmall@businessemploymentlawyer.com>
Sent: Thursday, October 26, 2017 12:10 PM
To: 'Harper Hill'
Cc: Ron Cantlay; Eileen Long
Subject: RE: Refund Addendum

Looks good to me. Eileen would you please add a discussion agenda item for November to authorize the Chair to execute this Second Addendum to WVHA Agreement with Hill& Hollis

From: Harper Hill [<mailto:harper@hillhollis.com>]
Sent: Wednesday, October 25, 2017 9:17 AM
To: Ted Small <tsmall@businessemploymentlawyer.com>
Cc: Ron Cantlay <RCantlay@drtcpa.com>; Eileen Long <ELong@drtcpa.com>
Subject: Re: Refund Addendum

Thanks Ted! Please see attached edited version. Have a great day!

On Tue, Oct 24, 2017 at 4:36 PM, Ted Small <tsmall@businessemploymentlawyer.com> wrote:

As long as DRT is okay with the accounting items indicated, I'm okay with the general form of the agreement, except please rework the first lines as follows: The parties to the WVHA Agreement hereby agree to modify its terms as follows: Hill & Hollis will refund \$23,500 of the total amount (\$99,500) WVHA has paid in exchange for WVHA agreeing that Hill & Hollis will not be responsible for implementing the following items:

The remainder would be as in your draft except you would add a signature block for you to sign on behalf of Hill & Hollis below Barbara's signature block.

The final agreement cannot actually be signed until approved at the next meeting. Send us the revised if these changes are okay, ts



HILL & HOLLIS
— ENTERPRISES, INC. —

WVHA Agreement

WVHA,

Per our agreement, I would like to welcome WVHA to the Hill & Hollis Enterprises, Inc. family. We are excited to bring our marketing team's skills and expertise to the WVHA. Outlined below are items included in the package you have selected. Under this agreement, our team will act as your marketing arm for the next 12 months.

Please sign below and return with payment to implement our marketing agreement. We look forward to working with your team!

Hill & Hollis Enterprises, Inc. will provide the following in our Inclusive package to the WVHA:

- Up to 18 hours a month (time allocated to design & implement project)
 - Includes research, interviews, presentations, graphic design, etc...
- Create and manage social media accounts including Facebook and YouTube
- Develop and manage new website including online application
- Design and produce marketing collateral (includes 2,000 brochures)
- Develop and manage a Google Adwords Campaign
- Develop and manage social media campaign (increase LIKES and followers)
- Professional production of a TV commercial (2 versions of :30sec spot) and 6 months air time
- Writing up to 6 press releases to send to media outlets
- Attending up to 6 events to promote and hand out WVHA marketing collateral (events and dates TBD)
- 2 billboards for 6 months (includes vinyl)
- 6 bus benches for 6 months (includes vinyl)

WVHA agrees to pay the total amount of \$99,500.00 for the Inclusive marketing package outlined in the proposal and bullet points above.

* the terms of the agreement are subject to the Board's final approval on January 19th of finally negotiated terms for a payment schedule and how to include Deltona High School, which terms are set forth on the attached draft "Addendum 1 to WVHA Agreement"

Barbara Girtman
Chair
West Volusia Hospital Authority



HILL & HOLLIS
— ENTERPRISES, INC. —

Addendum 2 to WVHA Agreement

The parties to the WVHA Agreement hereby agree to modify its terms as follows: Hill & Hollis will refund \$23,500 of the total amount (\$99,500) WVHA has paid in exchange for WVHA agreeing that Hill & Hollis will not be responsible for implementing the following items:

- 6 months air time
- 2 billboards for 6 months (includes vinyl)
- 6 bus benches for 6 months (includes vinyl)

\$2,535.00 will be subtracted from the refund for hard cost in excess of the contract for excess brochures and WVHA handbooks printed. The total refund will be in the amount of \$20,965.00. The remainder of the contract is still in force and Hill & Hollis will fulfill the remaining obligations through the 2017 calendar year.

Barbara Girtman

Chair

West Volusia Hospital Authority

Harper Hill

President – Hill & Hollis Enterprises, Inc.

Note: The quality of our work is **guaranteed. In the event that you feel that we are not meeting the standards described herein or based on our mutual conversations and agreements, this agreement may be canceled given 60-days written notice by either party. The agreement may be upgraded with 30-day written notice by the client.*

Eileen Long

From: Dawn Nelson <dawn@lotus8marketing.com>
Sent: Monday, October 16, 2017 12:16 PM
To: Eileen Long
Cc: Harper Hill
Subject: FW: WVHA Commercial Spots
Attachments: Marketing October Update.pdf

Hi Eileen,

I hope you had a restful and amazing vacation! You deserve it! Yes you are correct Harper would like to do the quarterly update and we would like to have a few of our sources approved for content. The quarterly update is attached. Also, below are links to the first drafts of the WVHA commercial spots. Please let me know if there are any changes you would like us to make.

WVHA Spot 1: <https://www.youtube.com/watch?v=7ivFULDHPc&feature=youtu.be>

WVHA Spot 2: <https://www.youtube.com/watch?v=hJW0WV0isjc&feature=youtu.be>

They're both "unlisted" links on youtube.

All the best,
Dawn

Eileen Long

From: Dawn Nelson <dawn@lotus8marketing.com>
Sent: Tuesday, September 19, 2017 4:53 PM
To: Eileen Long
Subject: FW: Sources for Social Media Materials

From: Dawn Nelson
Sent: Friday, August 4, 2017 10:21 AM
To: 'ELong@drtcpa.com' <ELong@drtcpa.com>
Subject: Sources for Social Media Materials

Good Morning Eileen,

Would it be possible to get the below sources approved for social media articles and content?

<http://www.floridahealth.gov/programs-and-services/prevention/>

<http://www.myflfamilies.com/>

<http://www.freshfromflorida.com/Divisions-Offices/Food-Nutrition-and-Wellness/Living-Healthy-in-Florida/Healthy-Eating>

All the best,
Dawn Nelson
www.Lotus8marketing.com
386-747-1303

**WEST VOLUSIA HOSPITAL AUTHORITY –
NORTHEAST FLORIDA HEALTH SERVICES (“PRENATAL CARE SERVICES”)
FUNDING AGREEMENT 2017-2018**

This Funding Agreement (this "Agreement") is entered into as of the 1st day of October, 2017, between WEST VOLUSIA HOSPITAL AUTHORITY (the "Authority") and the NORTHEAST FLORIDA HEALTH SERVICES, INC., a Florida not-for-profit corporation ("Grantee").

Background Information

The Authority is an independent special tax district encompassing the western portion of Volusia County, Florida (the "Tax District"), created by a special act of the Florida Legislature, Chapter 57-2085, Laws of Florida, as amended and re-codified (the "Enabling Legislation"), for the purpose of establishing, operating, and maintaining hospitals and other health care facilities for the care of indigents of the Tax District and for pay patients and to participate in other activities to promote the general health of the Tax District.

Grantee is a community-based, 501(c)(3), non-profit Federally Qualified Health Center, "FQHC" agency currently located in northern Volusia County, Florida that operates health clinics in multiple locations around the Tax District, including facilities commonly known as the Pierson Clinic, DeLand Clinic and Deltona Clinic. Grantee's program is intended to improve the overall health of the residents of the Tax District. Grantee's primary service area of northwest Volusia County has been recognized as an underserved area. Grantee represents that it has not obtained federal grant funding specific to the Deland or Deltona sites, however these sites have been included within the Grantee's approved scope of project and are included within Grantee's designation as a Federally Qualified Health Center site. The healthcare related programs provided by Grantee include comprehensive adult and pediatric primary care.

Grantee's Prenatal Services Program provides outpatient prenatal care healthcare to Eligible Participants of West Volusia County, save those conditions that require immediate hospitalization, regardless of race, color, religion, sex, national origin, age, disability or marital status.

Grantee has requested that the Authority provide Grantee with reimbursement for prenatal health care services provided to Eligible Participants of the Authority's Indigent Healthcare Program.

The parties endeavor to create mechanisms and programs to encourage health and wellness amongst the indigent population of the Tax District thereby decreasing the overall financial impact associated with indigent medical care.

The Grantee in addition to providing health care services for the Authority's Indigent Healthcare Program, also provides access to health care services to all other persons regardless of financial status. Healthcare services are provided on a sliding scale fee basis as approved by the Board of Grantee and in compliance with all applicable FQHC program requirements.

The Enabling Legislation authorizes and empowers the Authority to enter into lawful contracts that its Board of Commissioners may deem proper or expedient to carry out the purposes of the Enabling Legislation. The Board of Commissioners of the Authority has determined that the

total consideration and benefits to be received by the Authority in connection with this funding Agreement merit its adoption.

The Authority's Board of Commissioners further has determined that this Agreement is authorized by the Enabling Legislation and is necessary for the preservation of the public health, for the public good, and for the use of the public within the Tax District.

NOW THEREFORE, in consideration of the representations, mutual promises and covenants contained herein, the parties agree as follows:

TERMS

1. **Term of the Agreement.** Term/Termination. The Term of this Agreement shall begin on the date first written above ["Effective Date"], and shall continue for the period from the 1st day of October, 2017 through the 30th day of September, 2018.

2. **Program.** "Program" as used in this Agreement shall mean the Grantee's provision of outpatient prenatal care healthcare services to serve the Pierson, DeLand and Deltona communities so that medically underserved individuals in the Tax District will have access to health care services as summarized in Grantee's Application for Funding dated April 7, 2017, as corrected. In the event of conflict between the terms of the Request for Funding and this Agreement, the terms of this Agreement shall govern.

3. **Funding.** The Authority agrees to provide up to \$30,000.00 (Thirty Thousand Dollars) in Funding ("Funding Limit") to facilitate the Program. *Grantee acknowledges that the Authority has not approved additional funding, and there is no obligation of any kind on the part of the Authority to provide additional funding, for the Program, however Grantee may apply for additional funding consistent with Authority practices. Grantee agrees to continue to seek additional third party funding for all of its programs, including this Program.*

4. **Disbursements.** The Authority shall reimburse Grantee for the Allowable Costs Grantee incurs for the Program in accordance with the following provisions:

- 4.1 Funding Disbursements ("Disbursements") will be made in monthly installments up to one-fourth of the Funding Limit per quarter of the Funding Period, subject to, and based upon, the presentation of utilization data and other supportive information on a weekly basis directly to the Authority's contracted third party administrator, POMCO of Florida LTD, Inc. ("POMCO"). If Grantee's combined invoices for any quarter exceed one-fourth the Funding Limit, the Grantee may (before the next regularly scheduled Board meeting materials deadline) submit a written explanation to the Board and request a waiver of this quarterly disbursement limitation. Undisputed invoices submitted by Grantee shall be paid by the Authority within thirty (30) days of presentment. The Authority may, in its sole discretion, deny payment for invoices that are not submitted to POMCO within sixty (60) days after the health care services were provided. In no event shall the annual aggregate Funding Disbursements provided to Grantee by the Authority under this Agreement be required to exceed the Funding Limit (as defined above).

- 4.2 Reimbursement Rate. Grantee shall be reimbursed a fee-for-service basis of \$120.43 for each "visit" by an Eligible Participant (as defined in Paragraph 5) who receives health care services from a health care professional working through or on behalf of Grantee. This rate reflects comparable FQHC Medicaid rates inclusive of any Medicaid allowable copays based on the Authority's desire to avoid having copays becoming a deterrent for this special population of indigent residents utilizing these services. A visit as used herein shall mean the same as defined by the Florida Medicaid County Health Department Clinic Services Coverage and Limitations Handbook, as revised. ("Handbook") (Currently, a primary care "visit" is defined as a single-day, face-to-face visit between a patient and any one or more of the following health care professional(s): medical physicians, osteopathic physicians, advanced registered nurse practitioners, physician assistants, registered nurses, licensed practical nurses. Immunization and non-primary care services are to be excluded from reimbursement.
- 4.2.1 Grantee shall indicate the type of service rendered using an Evaluation & Management (CPT Code).
 - 4.2.2 Reimbursement of services shall be limited to one visit per day per service type. Valid service types are for Primary Care, all others are to be excluded from reimbursement.
- 4.3 The Authority shall only reimburse Grantee for Allowable Costs up to the Funding Limit. "Allowable Costs" shall include the Grantee's and/or its subcontractor's actual expenses [currently estimated at \$120.43 per visit] for providing prenatal healthcare services to Eligible Participants; provided however, Allowable Costs shall be reduced by any Program income earned (e.g. Medicare or Medicaid reimbursements); third party reimbursement earned, whether or not received; and any other sources of income or contributions received that is applicable to an Eligible Participant. Except as expressly agreed in Paragraphs 4.2 and 4.4 herein, in order to qualify as "Allowable Costs", no cost or rate of reimbursement, charged to the Authority may exceed that which Grantee knows any other funding entity, public (e.g. Medicare, Medicaid programs in Florida or outside of Florida if Florida Medicaid does not cover the subject service) or private, pays for the same or substantially the same services.
- 4.4 A Final Report ["Report"] shall be made to the Authority no later than thirty (30) days after the end of each fiscal year (October 1-September 30), which shall present the total Allowable Costs incurred for the Program; Program income earned; contributions received applicable to the Program; third party reimbursement earned, whether or not received; and a consolidated statement detailing Program utilization. This Report and other materials shall be the basis for determining whether Funding Disbursements to the Grantee exceed Allowable Costs during each fiscal year. Funding Disbursements exceeding Allowable Costs shall be repaid to the Authority, by Grantee, within 120 days of the Grantee's receipt of the Authority's written determination that Funding Disbursements exceeded Allowable Costs. Repayment of the amount that Funding Disbursements exceeded Allowable Costs shall bear interest at the statutory rate as provided in Section 55.03, Florida Statutes, from the date Grantee receives the written determination of the excess Disbursement amount. However said interest shall be waived if Grantee repays the funds to the Authority within

120 days from issuance of the Authority's written determination that Disbursements exceeded Allowable Costs.

5. **Program Participation.** "Eligible Participants" shall mean those individuals who utilize Grantee's health care services at the Facility, who are residents of the Tax District (based on the "Screening Requirements", as defined in Paragraph 6), have income of 150% or less of the current Federal Poverty Guidelines and do not have other reasonably available means for payment of medical services such as unearned income or available assets (based on "Screening Requirements", as defined in Paragraph 6). From individuals who qualify as Eligible Participants, Grantee shall collect such copayments as the Authority may from time to time establish. Grantee shall also provide information regarding other Authority programs and encourage potentially Eligible Participants to apply for a WVHA Health Card or any other federal or state health care program that potentially Eligible Participants may be eligible. Grantee shall establish written referral procedures that provide for the referral of Eligible Participants to other non-specialty care medical providers who receive funding from WVHA (Good Samaritan Health and Dental Clinic; Healthy Start Coalition of Flagler & Volusia Counties, Inc., Rising Against All Odds, Inc.; The House Next Door; Stewart Marchman—ACT, ARNP Services @ The House Next Door and Homeless Program; Florida Department of Health) before referring them into the specialty care network whenever such referral is medically appropriate and whenever the Eligible Participant does not already have an established relationship for the subject services with a provider in the specialty care network. Grantee's written referral procedures shall include steps for communication with the specialist regarding the authorization and the specific timeframe(s) of the referral.

6. **Screening.** In order to meet income qualification under this Agreement, Program Participants shall be screened by the Authority's third party administrator, POMCO for residency, income and assets eligibility by examination of the documents and information as the Authority may from time to time establish after consultation with Grantee, based on the application checklist and the WEST VOLUSIA HOSPITAL AUTHORITY HEALTHCARD PROGRAM ELIGIBILITY GUIDELINES AND PROCEDURES, Effective May 18, 2017 ("Screening Requirements"). The Authority reserves the right to amend these Screening Requirements with an effective date fifteen (15) days after Grantee has been provided a copy of the amended Screening Requirements.

7. **Utilization Reports.** As provided in Paragraph 4.1, Grantee shall provide utilization data on a weekly basis directly to POMCO. The Authority reserves the right to require additional reasonable utilization information in the event that it finds the information provided as insufficient. Grantee shall also provide the Authority with reports made by it to other entities funding the Program, and Grantee shall also provide copies of any evaluations and reports made by other private or governmental groups that relate to the Project and/or this Agreement when they become available to the Grantee. Grantee is not required to provide information related to non-parties to this Agreement to the Authority that is protected under Florida or Federal privacy or non-disclosure laws. In addition, Grantee shall make at least four (4) verbal reports to the Authority board during the Term detailing aspects of program utilization and efficacy. Grantee's efficacy in helping Authority in carrying out its mission shall be a significant factor in reviewing further funding requests.

8. **Site Inspection/Agreed Upon Procedures Report.** Subject to applicable privacy laws, including HIPPA, Grantee shall allow a member of the Authority or a representative of the

Authority to review the internal records and operations of Grantee, unannounced but in a reasonable manner and with best efforts to minimize disruption of Grantee's operations, in order to compile a Compliance Report on Grantee regarding the terms of this Agreement. If Grantee receives an independent audit for a fiscal year that includes the Term of this Agreement, then it shall provide the Authority a copy of the audit within thirty (30) days of the audit's delivery to Grantee. Grantee shall also provide the Authority with a copy of any audit performed to establish or re-certify its status as a federally qualified health center within (30) days of such an audit's delivery to the Grantee.

9. **Breach.** A failure by either party to do or cause to be done, or omit to do, any act required by this Agreement shall constitute a "Breach" of this Agreement. Further, a continuing Breach of any other Authority Agreement, including prior agreements, shall constitute a Breach of this Agreement. Upon the occurrence of any such Breach, the Authority may terminate funding under this Agreement. Before declaring a "Breach" the non-breaching party shall provide the breaching party with written notice of the alleged breach and a period of thirty (30) days to cure the alleged breach. Upon termination of funding, the Grantee shall provide information necessary to calculate Final Reimbursement under Paragraph 4.4 no later than thirty (30) days after the date of termination of funding. Should Grantee fail to provide information sufficient to determine Final Reimbursement as of the date of termination of funding then Grantee shall be responsible for repayment of the entire amount of any Funding Disbursements for which supporting documentation was not previously provided pursuant to paragraph 4.1 herein, including interest as specified in Paragraph 4.4. This provision shall not be in limitation of, but in addition to, any other rights the Authority may have in law or equity. Unless otherwise specified herein, all remedies of a party for a breach of this Agreement are cumulative.

10. **Nonwaiver of Breach.** The failure of a party hereto to enforce any of its rights arising by reason of any default or breach of covenant on the part of the other shall not constitute a waiver thereof, nor shall any custom or practice between the parties in the course of administering this Agreement be construed to waive or to lessen their rights to insist upon the performance by the other of any term, covenant or condition hereof, or to exercise any rights given it on the account of any such default. A waiver of a particular breach or default shall not be deemed to be a waiver of the same or any other subsequent breach or default.

11. **Delays in Enforcement.** No delay by Authority or Grantee in enforcing any right or remedy accorded to Authority or Grantee under this Agreement, nor any number of recoveries thereon, shall diminish or otherwise affect any such right or remedy.

12. **Non-discrimination.** Grantee shall not discriminate on the basis of race, color, religion, sex, national origin, age, disability or marital status.

13. **Notices.** All notices, requests, consents and other communications hereunder shall be in writing and shall be made by hand delivery, first class registered or certified mail, postage paid, address:

If to Grantee:

NORTHEAST FLORIDA HEALTH SERVICES, INC.
Attn: Chief Executive Officer
1015 North Stone Street

DeLand, FL 32720

If to the Authority:

West Volusia Hospital Authority
Attn: Chairman
1006 N. Woodland Blvd.
c/o DREGGORS, RIGSBY & TEAL, PA
DeLand, Florida 32720

or such other address which may have been furnished by one party to the other in writing.

14. **Counterparts.** This Agreement may be signed via facsimile copies in counterparts, each of which shall be deemed an original.

15. **Other Documents and Acts.** Each party shall, at the request of the other, execute, acknowledge and deliver whatever additional instruments and do such other acts as may be required or convenient in order to accomplish and carry forward the intent and purposes of this Agreement.

16. **Conformity with Law.** The parties' actions hereunder are to conform to all applicable state, federal, and local laws and are intended to be consistent with the intents and purposes of the Authority's Enabling Legislation. *The funding provided to the Grantee shall be used for the benefit of the residents of the Tax District.*

17. **Headings.** The various headings used in this Agreement as headings for paragraphs, sub-paragraphs and otherwise are for convenience only and shall not be used in interpreting the text of the section or sub-section in which they appear.

18. **Governing Law.** The Agreement shall be governed by the laws of the State of Florida. Venue shall be in western Volusia County.

19. **Assignability.** This Agreement shall bind and inure to the benefit of the parties hereto, and their successors and assigns. Notwithstanding the foregoing, neither party may assign any of its rights nor obligations under this Agreement without the prior express written consent of the other party. For purposes of this provision, an assignment requiring the written approval of the Authority shall be deemed to have occurred in any usual and customary legal change of ownership and control of Grantee as well as whenever residents of the Tax District no longer make up a majority of the Grantee's current board of directors.

20. **Indemnity.** Grantee shall obtain and maintain reasonable levels of insurance, provide evidence of that coverage upon reasonable request of the Authority, and make the Authority an additional insured under the insurance policies during the term of this Agreement. The Facility is qualified as an FQHC site under Grantee's approved federal scope of project. Accordingly, Grantee would be deemed as an employee of the Federal Government pursuant to the Federally Supported Health Centers Assistance Act of 1995 (Pub. L. 104-73). Grantee and its employees and contractors, therefore, would have protection under the Federal Tort Claims Act (FTCA) for claims relating to personal injury, including death, resulting from the performance of medical procedures required under this Agreement. Grantee would only be covered under the

FTCA for duties performed under this Agreement and within NFHS's approved scope of project. Pursuant to the requirements of the Federally Supported Health Centers Assistance Act of 1995 (Pub. L. 104-73), the Authority would not be eligible for coverage or indemnification under the FTCA.

Further, Grantee shall be liable for and shall indemnify, defend, and hold harmless the Authority and all of its officers, agents, and employees from all claims, suits, judgments, or damages, consequential or otherwise and including attorneys' fees and costs, arising out of any act, actions neglect, or omissions by the Grantee, its agents, or employees during the performance or operation of this Agreement or any subsequent modifications thereof, whether direct or indirect, and whether to any person or tangible or intangible property except that the Grantee will not be liable for damages arising out of injury or damage to persons or property directly caused or resulting from the sole negligence of the Authority or any of its officers, agents, or employees.

The Grantee's obligation to indemnify, defend, and pay the defense of, or at the Authority's option, to participate and associate with the Authority in the defense and trial of any damage, claim, or suit and any related settlement negotiations, shall be triggered by the Authority's notice of claim for indemnification to Grantee. The Grantee's inability to evaluate liability or its evaluation of liability shall not excuse the Grantee's duty to defend and indemnify within seven (7) days after such notice by the Authority is given by registered mail. Only adjudication or judgment after highest appeal is exhausted specifically finding the Authority solely negligent shall excuse performance of this provision by Grantee. The Grantee shall pay all costs and fees related to this obligation and its enforcement by the Authority. The Authority's failure to notify the Grantee of a claim shall not release the Grantee of the above duty to defend.

21. **Agreement not a Joint Venture.** Nothing contained in this Agreement is intended, or shall be construed, as in any way creating or establishing the relationship of partners or joint venturers among the parties or as constituting any party as the agent or representative of another party for any purpose or in any manner. The Grantee, its officers, agents, and employees, in performance of this Agreement, shall act in the capacity of an independent contractor and not as an officer, employee, or agent of the Authority. The Grantee is responsible for applicable payroll tax withholdings of its employees, such as Social Security and Income Tax withholdings. The Authority will not furnish services or support (e.g., office space, office supplies, telephone service, secretarial, or clerical support). The Grantee agrees to take such actions as may be necessary to ensure that each subcontractor of the Grantee will be deemed to be an independent contractor and will not be considered or permitted to be an agent, servant, joint venturer, or partner of the Authority.

22. **Attorneys' Fees.** If any action, at law or in equity, including an action for declaratory relief, is brought to enforce or interpret this Agreement, the prevailing party shall be entitled to recover reasonable attorneys' fees from the other party, including fees at both the trial and appellate levels, in addition to any other relief that may be awarded.

23. **Entire Agreement.** This Agreement, including any exhibits and schedules hereto, constitutes the full and entire understanding and agreement between the parties concerning the subject matter of this Agreement, and supersedes all other prior agreements and negotiations, oral or written, concerning that subject matter, all of which are merged into this Agreement. Nothing herein, express or implied, is intended to confer upon any party, other than the parties

hereto and their respective successors and permitted assigns, any rights, remedies, obligations, or liabilities under or by reason of this Agreement.

(The remainder of this page is intentionally left blank)

IN WITNESS THEREOF, the parties have executed this Agreement effective as of the day and year first written above.

WEST VOLUSIA HOSPITAL AUTHORITY

By: _____
Barbara E. Girtman, Its Chair
West Volusia Hospital Authority
P.O. Box 940
DeLand, FL 32721-0940
Date:

ATTEST

By: _____
Kathie D. Shepard, Its Secretary

NORTHEAST FLORIDA HEALTH SERVICES, INC.

By: _____,
Laurie Asbury, Its Chief Executive Officer

Date:

ATTEST

By: _____
_____, Its Board Chairman

FIRST AMENDMENT TO RAAO RISING AGAINST ALL ODDS, INC. (Health Card Enrollment and Retention Services) 2017-2018 FUNDING AGREEMENT ("First Amendment")

This First Amendment is entered into as of the 16th day of November, 2017, between West Volusia Hospital Authority, a special taxing district, public body corporate and politic of the State of Florida in Volusia County, Florida (the "Authority") and RISING AGAINST ALL ODDS, INC. ("Grantee").

Whereas, Grantee and the Authority entered into the *RAAO Rising Against All Odds, Inc. (Health Card Enrollment and Retention Services) 2017-2018 Funding Agreement* (hereinafter the "Funding Agreement"); and

Whereas, Grantee and the Authority desire to continue with the Program under the Funding Agreement as amended in this First Amendment.

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the parties agree that the Funding Agreement is amended as follows:

1. Paragraphs 3 shall be amended and restated as follows:

3. Payment. In consideration of the Services rendered by RAAO, the Authority agrees to pay RAAO up to **\$34,005.00** in Funding ["Maximum Annual Payment"], payable at the following rates: (i) an all-inclusive flat fee of \$192 for assisting applicants to the WVHA Health Card Program to comply fully with prescreening procedures (as set forth in Paragraph 5) and have HND deem the application and supporting documentation as acceptable for initial transmission to POMCO for a final eligibility determination. Funding Disbursements will be made in monthly installments up to the Funding Limit, subject to, and based upon, the presentation of invoices and supporting information acceptable to the Authority within 60 days of dates services are provided ("Disbursements"). Supporting information includes, but is not limited to, a de-identified listing of applicants, their city of residence and zip code, the date the application was accepted by HND for initial transmission to POMCO and whether the application was for a new or renewal WVHA Health Card member

2. Any term not defined herein shall have the same meaning as under the Funding Agreement.
3. The provisions of the Funding Agreement shall continue to control the relationship of the parties, except as specifically modified by the content of this First Amendment.

IN WITNESS THEREOF, the parties have executed this First Amendment as of the effective day and year set forth above.

WEST VOLUSIA HOSPITAL AUTHORITY

By: _____
Barbara E. Girtman, Its Chair
West Volusia Hospital Authority
P.O. Box 940
DeLand, FL 32721-0940

Date: _____

ATTEST

By: _____
Kathie D. Shepard, Its Secretary

RIISING AGAINST ALL ODDS, INC.

By: _____
Brenda Flowers, Its Executive Director

Date: _____

ATTEST

By: _____
_____ Its Board Secretary



West Volusia Hospital Authority

November 1, 2017

Global Healthcare Systems
1133 Saxon Blvd.
Orange City, FL 32763-8425

Re: Claims billing errors-claims older than 60 days

To Whom It May Concern:

Recently, your billing software provider, Relimed Billing contacted Dreggors, Rigsby and Teal (DRT), explaining that invoices for WVHA Health Card members that should have been submitted directly to DRT were erroneously submitted to POMCO. As a result, these claims were appropriately denied by POMCO. Because these claims were not submitted to DRT within 60 days of the date of service as required by Paragraph 4.1 of your Funding Agreement, DRT cannot process these untimely invoices without WVHA Board approval. If you would like to appeal to the WVHA Board for such approval, please prepare a succinct letter addressed to the WVHA Board explaining the reasons why it should waive the 60-day requirement and authorize DRT to process the invoices for payment. You may attach any supporting materials you choose, but please keep in mind that if you decide to submit actual invoices, they should be redacted to de-identify information protected by HIPAA.

There are several other items contained on these invoices that would be denied by DRT:

1. Prompt Care/Urgent Care charges

- 5/14/2017 81003 Urinalysis \$20.00 not an approved CPT Code submitted by Global
- 5/14/2017 J2930 Methylprednisolone \$40.00 not an approved CPT code submitted by Global
- 11/2/2016 J1885 Ketorolac billed \$88.00 quoted by Global at \$44.00
- 2/21/17 J1885 Ketorolac billed \$88.00 quoted by Global at \$44.00
- 11/24/2016 90714 TD Vaccine \$30.00 not an approved CPT Code submitted by Global
- 11/24/2016 S0077 IV-INJ Clindamycin \$25.00 not an approved CPT Code submitted by Global
- 8/21/2017 81003 Urinalysis \$20.00 not an approved CPT Code submitted by Global
- 8/23/2017 81003 Urinalysis \$20.00 not an approved CPT Code submitted by Global
- 5/30/2017 69210 Cerumen removal homecare \$21.87 not an approved CPT Code submitted by Global
- 5/8/2017 93000 EKG with Interpretation \$83.00 not an approved CPT Code submitted by Global
- 3/20/2017 J1885 Ketorolac billed \$88.00 quoted by Global at \$44.00

Therefore, should the Board decide to waive the 60 day timely filing clause contained in the WVHA Funding Agreement, the invoiced amount of \$3,988.61 would be reduced by \$391.87 in the amount of \$3,596.74.

2. Genesis Family Practice/Global Primary Care

- 4/4/2017 99214 Office Visit Duplicate charge on same date of service \$106.40
- 7/11/17 93000 EKG with interp – included in the encounter fee subtract \$83.00
- 4/19/17 99211 Office Visit billed \$75.00 encounter rate is \$106.40 add \$31.40
- 5/23/2017 20610 Joint injection large joint not a reimbursable charge subtract \$300.00
- 5/23/2017 S0020 Injection not a reimbursable charge subtract \$15.00

Again, should the Board decide to waive the 60 day timely filing clause contained in the WVHA Funding Agreement, the invoiced amount of \$1,856.20 would be reduced by \$473.00 (accounting for the addition of \$31.40) in the amount of \$1,383.20.

Please prepare revised invoices removing the charges described above and redact any client names or any information protected by HIPAA.

The Board will be most interested in why the invoices were not submitted to DRT in a timely manner as opposed to the details of health care provided to a particular individual. **The deadline for this summarized "appeal" letter request is by noon on Wednesday, November 8, 2017.**

Regards,



Eileen Long

Administrative Staff Support



The House Next Door

*Serving
Volusia and Flagler Counties*

Administrative Offices
804 North Woodland Blvd.
DeLand, FL 32720
386-734-7571
386-734-0252 (fax)

DeLand Counseling Center
121 W. Pennsylvania Ave.
DeLand, FL 32720
Counseling: 386-738-9169
Programs: 386-734-2236
386-943-8823 (fax)

Deltona Counseling Center
840 Deltona Blvd., Suite K
Deltona, FL 32725
Counseling and Programs:
386-860-1776
386-860-6006 (fax)



QUALITY • INTEGRITY • COMMITMENT



visit our website at
www.thehousenextdoor.org

November 1, 2017

Tarik Ghanneame
2970 Burlington Avenue
Deltona, FL 32738

Re: Incident on Monday, October 30, 2017 at The House Next Door, 840 Deltona Blvd., Suite K, Deltona, FL

Mr. Ghanneame:

Due to the recent incident of your abusive and disruptive behavior that occurred on Monday, October 30, 2017 in the Deltona Office of The House Next Door, located at 840 Deltona Blvd., Suite K, this office will not take any further action on processing your West Volusia Hospital Authority (WVHA) HealthCard application, per the WVHA Eligibility Guidelines revised 5/18/2017, Article VII. WVHA Termination, Section 7.02 Policy, "Termination of individuals from assigned programs may occur if evidence of the following is discovered: 3. Abusive or disruptive behavior. If terminated for reasons 1, 3, 4, 5, 6, or 7, individuals are ineligible for future consideration".

If you disagree with this decision, you have a right to appeal directly to the WVHA Board of Commissioners c/o Ms. Eileen Long, Administrative Support Staff, via email (elong@drtcpa.com), or US mailing address P. O. Box 940, DeLand, FL 32721. **The deadline to submit your appeal is by noon on Wednesday, November 8, 2017** and your appeal will be heard by the WVHA Board of Commissioners during their November 16, 2017 public Board Meeting. This meeting will be held at DeLand City Hall in the Commission Chamber, located at 120 S. Florida Avenue, DeLand FL and will commence at 5:00 p.m.

Regards,

Gail Hallmon
Operations Director

cc: Chair, Barbara Girtman
Attorney Theodore W. Small, Jr.
Eileen Long

END ACCIDENT/INCIDENT INVESTIGATION REPORT

☒ Employee ☐ Client ☐ Other: _____

Name:	SUZETTE GUTHRIE		
HND job title:	HEALTH CARE SPECIALIST (if employee)		
Sex:	<input type="checkbox"/> Male	<input checked="" type="checkbox"/> Female	Age 43
Time of accident/incident	2:30 a.m./p.m.	Date:	10/30/17 Day of week: Monday
Location where occurred:	Behind HND office in the WCHA 2nd office (computer room)		
People present:	SUZETTE and client (Tarik Shannami) and Heather was across the hall		

I. ACCIDENT (USE BACK IF MORE ROOM IS NEEDED)

Nature of injury, injury type, and part of the body affected: SUZETTE was grabbed in the butt by her client

Describe the accident and how it occurred: Client (Tarik) came into her office and began making inappropriate sexual/flirtatious comments. Suzette asked him to stop and ended the appointment. As she stood up to walk him out,

Cause of the accident: he (Tarik) grabbed her as if he was hugging her but instead grabbed both of her butt cheeks and squeezed hard. Suzette told him →

Was safety training provided to the injured? ☐ yes ☒ no If "no", explain: not applicable.

II. INCIDENT (USE BACK IF MORE ROOM IS NEEDED)

Description of situation: see information above.

FOLLOW UP

Interim corrective actions taken to prevent recurrence Supervisor and staff discussed ways to keep staff safe in the office such as being

Permanent corrective action recommended to prevent recurrence close to the door and leaving the room if they are uncomfortable.

Prepared by: Prance Hlsby and Suzette GUTHRIE Date: 10/30/17

Supervisor Signature: _____ Date: 10/30/17

Status and follow-up action taken by Safety Coordinator

Safety Coordinator Signature: _____ Date: _____

Report(s) made to: ☐ Exco. Dir. ☒ Police ☒ Other Jennifer Nadelkov and Graef Hall

Oct. 31. 2017 11:33AM

he ~~to~~ and proceeded away. ^{No. 5871 P. 3/3}
Walked him into the hall way and escorted him
out of the door, client left and ~~Mr~~ Heather
who overheard, asked Sorezette if she was
okay. The police were called and a battery
report was filed.

VOLUSIA COUNTY SHERIFF'S OFFICE

MICHAEL J. CHITWOOD, Sheriff



Presented By:

McCabe 8657

Accredited 1991

P.O. Box 569 • 123 W. Indiana Ave. • DeLand, Florida 32721-0669

Article VII. WVHA Termination

Section 7.01 Purpose

To establish criteria for the termination of member eligibility for WVHA Health Card programs.

Section 7.02 Policy

Termination of individuals from assigned programs may occur if evidence of the following is discovered:

1. Providing false information by evidence of submission or omission.
2. Failure to keep appointments
3. Abusive or disruptive behavior
4. Inappropriate or excessive use of Emergency Room Services
5. Inappropriate or excessive use of other provided services, including altered RX Prescriptions
6. Illegal possession of firearms or weapons
7. Physical or verbal threats
8. Enrollment in a Health Insurance Plan
9. Eligible for Medicaid
10. Eligible to enroll in ACA Marketplace private insurance, net of premium tax credits, for cost that is less than 8% of gross income.

If terminated for reasons 1,3,4,5,6,or 7, individuals are ineligible for future consideration.

Termination of entire family unit from assigned programs may occur if evidence of the following is discovered:

1. Providing false information by evidence of submission or omission; changing, tampering or altering information printed on a Health Card in any way
2. Income exceeds guidelines
3. Assets exceed guidelines

If terminated for reason 1, entire family unit is ineligible for future consideration.

Eileen Long

From: Tar Gha <motdepasse2005@hotmail.com>
Sent: Thursday, November 09, 2017 4:31 AM
To: Eileen Long
Cc: barbaragirtman@yahoo.com; twsmallpa@gmail.com; Ron Cantlay; Gail Hallmon; Ted Small (tsmall@businessemploymentlawyer.com)
Subject: Re: Notice of Appeal

Before I continue wasting my time replying to your emails, you need to identify yourself, who you work for? Your title? who gave you the right to be speaking in this matter? And who you represents?

Tarik Ghannane,
386 801 2162

From: Eileen Long <ELong@drtcpa.com>
Sent: Wednesday, November 8, 2017 4:43:38 PM
To: Tar Gha
Cc: barbaragirtman@yahoo.com; twsmallpa@gmail.com; Ron Cantlay; Gail Hallmon; Ted Small (tsmall@businessemploymentlawyer.com)
Subject: RE: Notice of Appeal

Mr. Ghannane,

Upon further review with the WVHA Attorney, Theodore Small you can choose to let your representation stand on your written request for reconsideration, thus not making it necessary for you to be present during the November 16, 2017 WVHA Board Meeting. The Board thought you would want to be present to afford you the opportunity to plead your case.

Therefore, your presence is not required.

Regards,

Eileen O'Reilly Long



Dreggors, Rigsby & Teal, P.A.
Advisors for Life

Certified Public Accountants | Registered Investment Advisor

1006 N Woodland Blvd
DeLand FL 32720
386-734-9441 Office
386-738-5351 Fax
elong@drtcpa.com

From: Tar Gha [<mailto:motdepasse2005@hotmail.com>]
Sent: Wednesday, November 08, 2017 11:49 AM
To: Eileen Long <ELong@drtcpa.com>
Cc: barbaragirtman@yahoo.com; twsmallpa@gmail.com; Ron Cantlay <RCantlay@drtcpa.com>; Gail Hallmon <ghallmon@thehnd.com>
Subject: Re: Notice of Appeal

I formally demand 25.00 dollars for time wasted and gas spent to get to destination. Failure to do so and/or failure to approve refund of cost incurred within 48 hours may result in meeting cancelled. If you don't comply, OTHER LEGAL ACTION MAY BE TAKEN AGAINST YOU!

Tarik Ghanname,
386 801 2162

From: Tar Gha <motdepasse2005@hotmail.com>
Sent: Wednesday, November 8, 2017 11:36 AM
To: Eileen Long
Cc: barbaragirtman@yahoo.com; twsmallpa@gmail.com; Ron Cantlay; Gail Hallmon
Subject: Re: Notice of Appeal

formal letter attached

From: Eileen Long <ELong@drtcpa.com>
Sent: Tuesday, November 7, 2017 2:01 PM
To: Tar Gha
Cc: barbaragirtman@yahoo.com; twsmallpa@gmail.com; Ron Cantlay; Gail Hallmon
Subject: RE: Notice of Appeal

Good afternoon Mr. Ghanname,

Please draft a formal letter addressed to WVHA Board of Commissioner arguing your case as to why they should reconsider and allow you to proceed with the WVHA HealthCard application process. Email this letter back to me before noon tomorrow, November 8th.

You are required to be in attendance at the WVHA Board meeting on Thursday, November 16, 2017. This meeting will be held at DeLand City Hall in the Commission Chamber, located at 120 S. Florida Avenue, DeLand FL and it will commence at 5:00 p.m.

Failure to appear will result in the WVHA termination of the HealthCard application process and any future consideration.

Regards,

Eileen O'Reilly Long



Dreggors, Rigsby & Teal, P.A.
Advisors for Life

Certified Public Accountants | Registered Investment Advisor

1006 N Woodland Blvd
DeLand FL 32720
386-734-9441 Office
386-738-5351 Fax
elong@drtcpa.com

From: Tar Gha [<mailto:motdepasse2005@hotmail.com>]

Sent: Tuesday, November 07, 2017 11:04 AM

To: Eileen Long <ELong@drtcpa.com>

Subject: Notice of Appeal

I am giving you notice of appeal as mentioned in the letter sent by Gail Hallmon.

Tarik Ghannane,
386 801 2162

Formal letter / Notice of appeal

I am here appealing the decision was made on the letter sent to me by Gail Hallmon and I confirm our meeting at 5:00 pm at November 8, 2017 inside Deland City Hall in the commission chamber.

Tarik Ghanname,

11/8/17 10:30 AM

386 801 2162



Web: HHI2001.org

Email: info@hhi2001.org

**“Building Healthier Communities
One Person At A Time”**

Tel: 386-320-0110

Fax: 386-320-0861

November 9, 2017

Hand Delivery
West Volusia Hospital Authority Taxing District
Attn: WVHA Board
c/o Dreggors, Rigsby & Teal, PA
1006 N. Woodland Blvd.
DeLand, Florida 32720

Re: Request for Authorization to Amend Agreement
reimbursement Rate for Group Education

Dear WVHA Board members:

The impetus for this late request, were questions raised by WVHA's attorney, Mr. Ted Small, in his emails dated October 27th, October 30th and November 3, 2017, regarding HHI's invoice of October 6, 2017. I apologize for any inconvenience caused by my error in billing the WVHA for \$50 for 30 minutes of one-on-one education, when in fact it was a 5+ hour group education session provided by medical and health expert speakers (Doctor, Pharmacist, Nutritionist, Fitness), as well as HHI's certified Community Health Workers during its Diabetes Type II education class. Being new to the grant process of the WVHA and the fact that the Diabetes class was outlined in HHI's approved 2016-2017 and 2017-2018 application, I was not attempting to change HHI's programming midstream or mislead anybody, I was just trying to provide the most comprehensive program HHI could offer, as well as, stay within the entirety of the program as explained in HHI's application to the WVHA. I wrongfully assumed that billing one time at the rate for 30 minutes of one-on-one education for 5+ hours of group education would be a fair exchange, given that the clients who benefitted from the class were receiving both education by medical and health experts and for a longer duration.

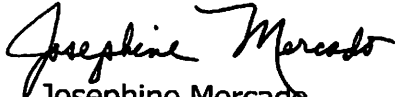
In response to attorney Small's guidance on rectifying this inaccuracy, HHI is making a formal request of the Board to consider:

1. Authorizing the payments already made, covering the group education services performed prior to this modification of the funding agreement for group health education provided by HHI's staff and medical and health expert speakers at its Diabetes Type II class for the grant year Of 2016-2017.

2. Allowing the negotiation of a modification of HHI's current funding agreement with the WVHA for 2017-2018 year to include a fair group education reimbursement rate for those group education services HHI will provide going forward.

Thank you for your consideration of this request.

Sincerely,

A handwritten signature in black ink that reads "Josephine Mercado". The signature is fluid and cursive, with the first name and last name clearly distinguishable.

Josephine Mercado
Founder/CEO

Eileen Long

From: Schaeffer, Deanna <Deanna.Schaeffer@halifax.org>
Sent: Friday, November 03, 2017 11:47 AM
To: Law Office--Ted Small; Eileen Long; Jeffrey Davidson (jeff.davidson@sevhd.com)
Subject: Proposed Constitutional Amendment Pertaining to Special Taxing Districts P0069
Attachments: Proposed Constitutional Amendment P0069.pdf

Good morning. The Constitution Revision Commission is a 37 member Commission with appointments made by the Governor, Senate President, House Speaker, the Courts and includes the Attorney General. They meet every 20 years to consider proposals to amend the Florida constitution.

Representative Sprowls from Pinellas County has introduced P0069 which ends the authority for special taxing districts to levy ad valorem taxes in January 2029. The proposal has just been filed. It will be referred to committee(s) and if approved at that level, will go to the full Commission for their consideration. They have until May 2018 to finalize which proposals will appear on the general election ballot in 2018.

I hope you all have a lovely weekend! Happy to answer any questions.

Dee

By Commissioner Sprowls

sprowlsc-00046-17

201769__

1 A proposal to amend
2 Section 9 of Article VII of the State Constitution to
3 prohibit certain special districts, except ones
4 created for water management purposes, from levying ad
5 valorem taxes after January 7, 2029, or 10 years after
6 the date of voter approval for such authority,
7 whichever is later; to grant districts authority to
8 levy ad valorem taxes beyond that date under certain
9 circumstances; to authorize the grant or renewal of
10 the authority by referendum for 10-year periods if
11 certain conditions are met; to require ballot
12 proposals to include specified language; to require
13 the Legislature to dissolve, merge, consolidate, or
14 provide for appropriate disposition of special
15 districts if the referendum fails; to authorize debt
16 secured by ad valorem taxes and incurred before
17 January 7, 2019, to be refinanced under certain
18 circumstances; and to prohibit special districts from
19 pledging ad valorem tax revenue to repay or
20 restructure debt incurred after a specified date under
21 certain circumstances.

22
23 Be It Proposed by the Constitution Revision Commission of
24 Florida:

25
26 Section 9 of Article VII of the State Constitution is
27 amended to read:

28 ARTICLE VII

29 FINANCE AND TAXATION

30 SECTION 9. Local taxes.—

31 (a) Counties, school districts, and municipalities shall,
32 and special districts may, be authorized by law to levy ad

sprowlsc-00046-17

201769__

33 valorem taxes and may be authorized by general law to levy other
34 taxes, for their respective purposes, except ad valorem taxes on
35 intangible personal property and taxes prohibited by this
36 constitution.

37 (b) Ad valorem taxes, exclusive of taxes levied for the
38 payment of bonds and taxes levied for periods not longer than
39 two years when authorized by vote of the electors who are the
40 owners of freeholds therein not wholly exempt from taxation,
41 shall not be levied in excess of the following millages upon the
42 assessed value of real estate and tangible personal property:
43 for all county purposes, ten mills; for all municipal purposes,
44 ten mills; for all school purposes, ten mills; for water
45 management purposes for the northwest portion of the state lying
46 west of the line between ranges two and three east, 0.05 mill;
47 for water management purposes for the remaining portions of the
48 state, 1.0 mill; and for all other special districts a millage
49 authorized by law approved by vote of the electors who are
50 owners of freeholds therein not wholly exempt from taxation. A
51 county furnishing municipal services may, to the extent
52 authorized by law, levy additional taxes within the limits fixed
53 for municipal purposes.

54 (c)(1)a. The authority of a special district to levy ad
55 valorem taxes shall expire the later of January 7, 2029, or ten
56 years after the date of approval of such authority by vote of
57 the electors who are the owners of freeholds therein not wholly
58 exempt from taxation.

59 b. Notwithstanding subparagraph a., if debt incurred by a
60 special district prior to January 7, 2019, matures later than
61 January 7, 2029, and repayment of the debt is secured by a

sprowlsc-00046-17

201769__

pledge of ad valorem tax revenues, the district's authority to levy ad valorem taxes shall expire on the final maturity date of the debt. Such debt may be refinanced after January 7, 2019, but the final maturity date of the debt may not be extended beyond the date of the original debt.

c. A special district may not pledge revenue from its ad valorem tax authority to repay debt incurred after January 7, 2019, if the pledge would require or allow debt service payments to be made after the earlier of ten years after issuance of the debt or the date of expiration of the district's ad valorem tax authority.

(2)a. A special district referendum to obtain initial authority to levy ad valorem taxes or to renew an existing authority to levy ad valorem taxes, must include in the ballot proposal the public purpose for which the authority to levy ad valorem taxes is sought; the number of years, which shall not exceed ten years, for which the authority will be in effect; and the millage limit.

b. In the general election held prior to the expiration date provided in subparagraph (1)a. or (1)b., the electors who are the owners of freeholds within the district not wholly exempt from taxation may vote to renew the authority to levy ad valorem taxes for a period not to exceed ten years. There is no limit to the number of times the authority to levy ad valorem taxes may be renewed under this subparagraph.

(3) The legislature shall provide by general or special law for the dissolution, merger, consolidation, or other appropriate disposition of each special district for which the authority to levy ad valorem taxes has expired.

sprowlsc-00046-17

201769__

91 (4) This subsection does not apply to special districts
92 created by general law for water management purposes.

**West Volusia Hospital Authority
Financial Statements
October 31, 2017**



Dreggors, Rigsby & Teal, P.A.

Advisors for Life

Certified Public Accountants | Registered Investment Advisor

1006 N. Woodland Boulevard ■ DeLand, FL 32720

(386) 734-9441 ■ www.drtcpa.com

James H. Dreggors, CPA
Ann J. Rigsby, CPA/CFP™
Parke S. Teal, CPA/PFS (1954-2011)

Ronald J. Cantlay, CPA/CFP™
Robin C. Lennon, CPA
John A. Powers, CPA

To the Board of Commissioners
West Volusia Hospital Authority
P. O. Box 940
DeLand, FL 32720-0940

Management is responsible for the accompanying balance sheet (modified cash basis) of West Volusia Hospital Authority, as of October 31, 2017 and the related statement of revenues and expenditures - budget and actual (modified cash basis) for the month then ended and year-to-date, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying supplemental information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement; however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any assurance on such supplementary information.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to West Volusia Hospital Authority.

Dreggors, Rigsby & Teal, P.A.

Dreggors, Rigsby & Teal, P.A.
Certified Public Accountants
DeLand, FL

November 01, 2017

MEMBERS

American Institute of
Certified Public Accountants

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Florida Institute of
Certified Public Accountants

West Volusia Hospital Authority
Balance Sheet
Modified Cash Basis
October 31, 2017

Assets

Current Assets

Petty Cash	\$ 100.00
Intracoastal Bank - Money Market	5,270,782.34
Intracoastal Bank - Operating	500,023.41
Mainstreet Community Bank - MM	1,032,690.96
Taxes Receivable	126,422.00
Total Current Assets	<u>6,930,018.71</u>

Fixed Assets

Land	145,000.00
Buildings	422,024.71
Building Improvements	350,822.58
Equipment	251.78
Total Fixed Assets	<u>918,099.07</u>
Less Accum. Depreciation	<u>(296,440.64)</u>
Total Net Fixed Assets	<u>621,658.43</u>

Other Assets

Deposits	<u>2,000.00</u>
Total Other Assets	<u>2,000.00</u>
Total Assets	<u><u>7,553,677.14</u></u>

Liabilities and Net Assets

Current Liabilities

Security Deposit	5,110.00
Deferred Revenue	<u>109,445.00</u>
Total Current Liabilities	<u>114,555.00</u>

Net Assets

Unassigned Fund Balance	1,763,776.86
Restricted Fund Balance	208,000.00
Assigned Fund Balance	5,464,554.00
Nonspendable Fund Balance	621,658.43
Net Income Excess (Deficit)	<u>(618,867.15)</u>
Total Net Assets	<u>7,439,122.14</u>
Total Liabilities and Net Assets	<u><u>\$ 7,553,677.14</u></u>

West Volusia Hospital Authority
Statement of Revenue and Expenditures
Modified Cash Basis
Budget and Actual
For the 1 Month and 1 Month Ended October 31, 2017

	<u>Annual Budget</u>	<u>Current Period Actual</u>	<u>Year To Date Actual</u>	<u>Budget Balance</u>
Revenue				
Ad Valorem Taxes	19,910,000.00	1,431.04	1,431.04	19,908,568.96
Investment Income	45,000.00	2,413.39	2,413.39	42,586.61
Rental Income	68,304.00	5,608.42	5,608.42	62,695.58
Total Revenue	20,023,304.00	9,452.85	9,452.85	20,013,851.15
Healthcare Expenditures				
Adventist Health Systems	5,655,654.00	(69.28)	(69.28)	5,655,723.28
Northeast Florida Health Services	1,608,362.00	148,714.36	148,714.36	1,459,647.64
Specialty Care	5,208,000.00	267,854.89	267,854.89	4,940,145.11
County Medicaid Reimbursement	2,250,000.00	0.00	0.00	2,250,000.00
The House Next Door	120,000.00	6,256.84	6,256.84	113,743.16
The Neighborhood Center	70,000.00	4,217.50	4,217.50	65,782.50
Community Life Center Outreach Services	25,000.00	0.00		25,000.00
Rising Against All Odds	235,000.00	9,793.69	9,793.69	225,206.31
Community Legal Services	76,931.00	5,661.19	5,661.19	71,269.81
Hispanic Health Initiatives	75,000.00	9,375.00	9,375.00	65,625.00
Deltona Firefighters Foun Access to Hlth	75,000.00	0.00	0.00	65,625.00
Florida Dept of Health Dental Svcs	200,000.00	26,953.22	26,953.22	173,046.78
Good Samaritan	79,747.00	2,723.50	2,723.50	77,023.50
Stewart Marchman - ACT	946,336.00	22,917.80	22,917.80	923,418.20
Health Start Coalition of Flagler & Volusia	142,362.00	11,459.88	11,459.88	130,902.12
H C R A	819,612.00	43,778.31	43,778.31	775,833.69
Other Healthcare Costs	315,047.00	0.00	0.00	315,047.00
Total Healthcare Expenditures	17,902,051.00	559,636.90	559,636.90	17,342,414.10
Other Expenditures				
Advertising	12,000.00	2,528.28	2,528.28	9,471.72
Annual Independent Audit	15,800.00	0.00	0.00	15,800.00
Building & Office Costs	6,500.00	505.00	505.00	5,995.00
General Accounting	68,100.00	803.22	803.22	67,296.78
General Administrative	65,100.00	5,812.50	5,812.50	59,287.50
Legal Counsel	70,000.00	11,770.00	11,770.00	58,230.00
Special Accounting	5,000.00	0.00	0.00	5,000.00
City of DeLand Tax Increment District	75,000.00	0.00	0.00	75,000.00
Tax Collector & Appraiser Fee	625,740.00	13.88	13.88	625,726.12
TPA Services	718,560.00	27,250.00	27,250.00	691,310.00
Eligibility / Enrollment	92,170.00	0.00		92,170.00
Healthy Communities	72,036.00	6,783.06	6,783.06	65,252.94
Application Screening				
Application Screening - THND	189,742.00	11,978.08	11,978.08	177,763.92
Application Screening - RAAO	34,005.00	1,196.58	1,196.58	32,808.42
Application Screening - SMA	14,000.00	0.00	0.00	14,000.00
Workers Compensation Claims	25,000.00	0.00	0.00	25,000.00
Other Operating Expenditures	32,500.00	42.50	42.50	32,457.50
Total Other Expenditures	2,121,253.00	68,683.10	68,683.10	2,052,569.90
Total Expenditures	20,023,304.00	628,320.00	628,320.00	19,394,984.00
Excess (Deficit)	0.00	(618,867.15)	(618,867.15)	618,867.15

See Accountants' Compilation Report

West Volusia Hospital Authority
Schedule I - Healthcare Expenditures
Modified Cash Basis
Budget and Actual

For the 1 Month and 1 Month Ended October 31, 2017

	Annual Budget	Current Period Actual	Year To Date Actual	Budget Balance
Healthcare Expenditures				
Adventist Health Systems				
Florida Hospital DeLand	2,715,327.00	(69.28)	(69.28)	2,715,396.28
Florida Hospital Fish Memorial	2,715,327.00	0.00	0.00	2,715,327.00
Florida Hospital DeLand - Physicians	112,500.00	0.00	0.00	112,500.00
Florida Hospital Fish - Physicians	112,500.00	0.00	0.00	112,500.00
Northeast Florida Health Services				
NEFHS - Pharmacy	660,040.00	78,516.08	78,516.08	581,523.92
NEFHS - Obstetrics	30,000.00	1,393.53	1,393.53	28,606.47
NEFHS - Primary Care	918,322.00	68,804.75	68,804.75	849,517.25
Specialty Care				
Specialty Care Services	4,700,000.00	233,398.12	233,398.12	4,466,601.88
Laboratory Services	508,000.00	34,456.77	34,456.77	473,543.23
County Medicaid Reimbursement	2,250,000.00	0.00	0.00	2,250,000.00
Florida Dept of Health Dental Svcs	200,000.00	26,953.22	26,953.22	173,046.78
Good Samaritan				
Good Samaritan Health Clinic	25,000.00	1,603.50	1,603.50	23,396.50
Good Samaritan Dental Clinic	54,747.00	1,120.00	1,120.00	53,627.00
Global Healthcare System				
The House Next Door	120,000.00	6,256.84	6,256.84	113,743.16
The Neighborhood Center	70,000.00	4,217.50	4,217.50	65,782.50
Community Life Center Outreach Services	25,000.00	0.00	0.00	25,000.00
Rising Against All Odds	235,000.00	9,793.69	9,793.69	225,206.31
Community Legal Services	76,931.00	5,661.19	5,661.19	71,269.81
Hispanic Health Initiatives	75,000.00	9,375.00	9,375.00	65,625.00
Deltona Firefighters Foun Access to Hlth	75,000.00	0.00	0.00	75,000.00
Stewart Marchman - ACT				
SMA - ARNP Services at THND	7,000.00	122.50	122.50	6,877.50
SMA - Homeless Program	64,336.00	0.00	0.00	64,336.00
SMA - Residential Treatment	550,000.00	0.00	0.00	550,000.00
SMA - Baker Act - Match	325,000.00	22,795.30	22,795.30	302,204.70
Health Start Coalition of Flagler & Volusia				
HSCFV - Outreach	73,500.00	11,459.88	11,459.88	62,040.12
HSCFV - Fam Services	68,862.00	0.00	0.00	68,862.00
HCRA				
H C R A - In County	400,000.00	43,437.31	43,437.31	356,562.69
H C R A - Outside County	419,612.00	341.00	341.00	419,271.00
Other Healthcare Costs	315,047.00	0.00	0.00	315,047.00
Total Healthcare Expenditures	17,902,051.00	559,636.90	559,636.90	17,342,414.10

West Volusia Hospital Authority
Schedule II - Statement of Revenue and Expenditures
Modified Cash Basis

For the 1 Month and 1 Month Ended October 31, 2017 and October 31, 2016

	1 Month Ended October 31, 2017	1 Month Ended October 31, 2016	1 Month Ended October 31, 2017	1 Month Ended October 31, 2016
Revenue				
Ad Valorem Taxes	1,431.04	0.00	1,431.04	0.00
Investment Income	2,413.39	3,995.09	2,413.39	3,995.09
Rental Income	5,608.42	5,608.42	5,608.42	5,608.42
Other Income	0.00	24,713.01	0.00	24,713.01
Total Revenue	<u>9,452.85</u>	<u>34,316.52</u>	<u>9,452.85</u>	<u>34,316.52</u>
Healthcare Expenditures				
Adventist Health Systems	(69.28)	417,211.84	(69.28)	417,211.84
Northeast Florida Health Services	148,714.36	62,266.27	148,714.36	62,266.27
Specialty Care	267,854.89	260,839.60	267,854.89	260,839.60
The House Next Door	6,256.84	7,279.00	6,256.84	7,279.00
The Neighborhood Center	4,217.50	18,524.64	4,217.50	18,524.64
Rising Against All Odds	9,793.69	13,935.32	9,793.69	13,935.32
Community Legal Services	5,661.19	0.00	5,661.19	0.00
Hispanic Health Initiatives	9,375.00	0.00	9,375.00	0.00
Florida Dept of Health Dental Svcs	26,953.22	1,400.00	26,953.22	1,400.00
Good Samaritan	2,723.50	4,641.00	2,723.50	4,641.00
Global Healthcare System	0.00	2,178.00	0.00	2,178.00
Stewart Marchman - ACT	22,917.80	26,566.32	22,917.80	26,566.32
Health Start Coalition of Flagler & Volusia	11,459.88	11,022.12	11,459.88	11,022.12
H C R A	43,778.31	15,044.40	43,778.31	15,044.40
Total Healthcare Expenditures	<u>559,636.90</u>	<u>840,908.51</u>	<u>559,636.90</u>	<u>840,908.51</u>
Other Expenditures				
Advertising	2,528.28	0.00	2,528.28	0.00
Building & Office Costs	505.00	175.00	505.00	175.00
General Accounting	803.22	4,306.00	803.22	4,306.00
General Administrative	5,812.50	0.00	5,812.50	0.00
Legal Counsel	11,770.00	10,940.00	11,770.00	10,940.00
Tax Collector & Appraiser Fee	13.88	0.00	13.88	0.00
TPA Services	27,250.00	27,250.00	27,250.00	27,250.00
Eligibility / Enrollment	0.00	20,013.50	0.00	20,013.50
Healthy Communities	6,783.06	6,185.20	6,783.06	6,185.20
Application Screening	13,174.66	13,638.46	13,174.66	13,638.46
Workers Compensation Claims	0.00	15,155.81	0.00	15,155.81
Other Operating Expenditures	42.50	382.50	42.50	382.50
Total Other Expenditures	<u>68,683.10</u>	<u>98,046.47</u>	<u>68,683.10</u>	<u>98,046.47</u>
Total Expenditures	<u>628,320.00</u>	<u>938,954.98</u>	<u>628,320.00</u>	<u>938,954.98</u>
Excess (Deficit)	<u>(618,867.15)</u>	<u>(904,638.46)</u>	<u>(618,867.15)</u>	<u>(904,638.46)</u>

/